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62

1934

# WESTHAUSER NURSERIES

Northern Grown  
Quality Plants

*Grand  
Champion*

The Greatest  
Money-Making  
Strawberry  
Ever  
Introduced

See  
Inside Cover Page  
for Description.

Spring  
1934

FEB 22 1934



# GRAND CHAMPION

## Greatest Money-Making Strawberry Ever Introduced—

### Where and How We Discovered This Great Variety—

In May, 1932, another nurseryman and the writer were on a business trip through Indiana. Here the Strawberry harvest was in full progress. While stopping at a hotel we came in contact with a fruit buyer whom we had known for some time. Our friend was loading refrigerator cars with Strawberries. Knowing of our interest in the nursery line he at once asked us to inspect some Strawberries he was buying and paying a PREMIUM for. We were so impressed by the extra large size and fancy appearance, that we proceeded to the grower of this outstanding variety. Arriving at the farm we stopped at the packing tent where we saw hundreds of quarts being gone over and graded to size, some measuring up to 6 inches around. From there we went to the Strawberry field and were even more amazed over so many stems loaded with full sized berries carried to maturity.

We could not afford to let this opportunity pass by, and made a deal with the grower, paying a fancy price for the plants and all rights to introduce this variety.

WILLIAM WESTHAUSER.

### This is the First Year the Grand Champion Has Been Grown in Michigan

As we have only a limited amount of this variety this year and feel they should be tested in as many home gardens and commercial plantings as possible, we limit each customer to 500 plants, even though with this limitation we are likely to be sold out long before the season is over, and advise ordering early rather than be disappointed.

Benton Harbor, Mich.,

Dear Sir:

June 20, 1932.

I have your letter of recent date, in which you ask my opinion as to the quality of the new Grand Champion. I bought this variety almost exclusively since they came in bearing from the originator, who had about 25 to 30 cases a day. In loading carloads of Aroma Strawberries I have paid this grower a premium on Grand Champion. Of course, I have received a fancy price for them on the Chicago market on account of the large size and fancy appearance.

GUST BALDACCINI

### No Crop Failures by Frost

(See Front Cover for Illustration)

### History of Grand Champion As Received From the Man Who Discovered This Outstanding Variety

We found Grand Champion as a single seedling growing on a decaying stump. This seedling produced 30 plants. The next spring we dug 300 plants for re-planting, and harvested 105 quarts of selected berries on space 66 square feet.

### Over 5000 Quarts on One-Half Acre

Two years later, in spite of heavy frost, while they were in bloom and almost continuous rain during harvest, we picked over 5,000 quarts of berries from ONE-HALF ACRE.

### No Crop Failures on Account of Spring Frosts

The plants are large, the foliage is heavy, which protects the blooms in early spring from freezing. This is not the only protection. It would not be saying too much if we called Grand Champion the spring EVERBEARER, for we have picked Strawberries for 40 days on account of its continual blooming. Crop failure is almost impossible. Grand Champion side by side with Aroma, was LOADED with fruit, while Aroma had a very light yield.

### All Season Bearer

Ripening with Premier, bears during the entire Strawberry season and still competes in quality with the Aroma, which is a late berry and is grown here almost exclusively.

### The Berries

For canning and preserving are in a class by themselves as they are coreless and retain their shape and flavor in the can. Their rich red color, the extra large size, beautiful appearance and high quality attract the fancy berry buyer. We have received premium on our Grand Champion ever since we have grown them. For prepaid and F. O. B. prices, see page 31.

Kentland, Indiana.  
May 5, 1933.

Dear Sirs;

A month ago tomorrow I received from you 200 Mastodon Strawberry plants and I set them out on arrival and today every one is living and growing wonderfully. In fact, to such an extent that several have small berries on already and we counted last evening one plant with 15 blossoms on. We wish to thank you for such fine plants.

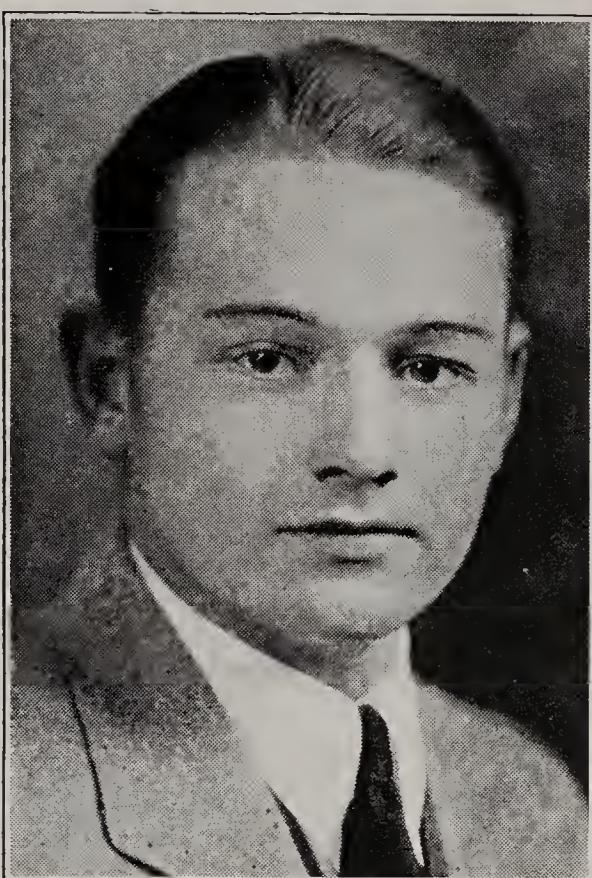
Yours truly,

# Westhauser

OFFERS  
6,000,000

## Heavy Rooted-New Land STRAWBERRY PLANTS

WE CAN CHALLENGE ALL COMPETITION, BOTH FOR TRUE QUALITY AND PRICE. You get more for your money when you buy Westhauser's new land plants. This year our Strawberry plant acreage is on new land with all of its natural minerals and plant foods untouched. Result, a large crop of extra heavy rooted, well fed plants, at no extra cost to you. See page 31 for prepaid and F. O. B. prices.



R. E. Westhauser,  
Ass't. Manager.



Wm. Westhauser,  
Proprietor and Gen. Manager.

### Do Not Stand for Overcharge Buy Direct!

Some jobbers and nurserymen are charging outlandish high prices, claiming their stock to be so much better. Of course this far from the facts. The real truth is that some spend an unreasonable amount for large space advertising, radio, etc., while with the jobber extra expenses such as express charges and two profits enter into his deal.

### Do Not Be Misled

By fly-by-night nurserymen who have little or no acreage of their own and offer their product at very low prices. They depend on any berry grower who is willing to dig some plants between his fruiting rows. Of course such plants are small and undeveloped and can be bought almost at any price. Result, quite often a bunch of half starved, mixed plants. You would not consider buying scrub livestock for breeding purposes. Why buy scrub nursery stock?

BUY WESTHAUSER'S HIGH QUALITY STOCK THIS YEAR. AVOID DISAPPOINTMENT. We guarantee satisfaction. Our old customers with their repeat orders are the backbone of our business, which has more than doubled in 3 years.

### 68,000 MASTODON Everbearing Strawberry Plants to one Co-Operative Buying Club

Who tried several nurseries with orders for comparison. After the first shipment they selected Westhauser Nurseries to fill the balance of 68,000 plants.

### YOUR PLANTS ARE REALLY IN A CLASS BY THEMSELVES

Says Mr. D. C. Franks  
of Ohio

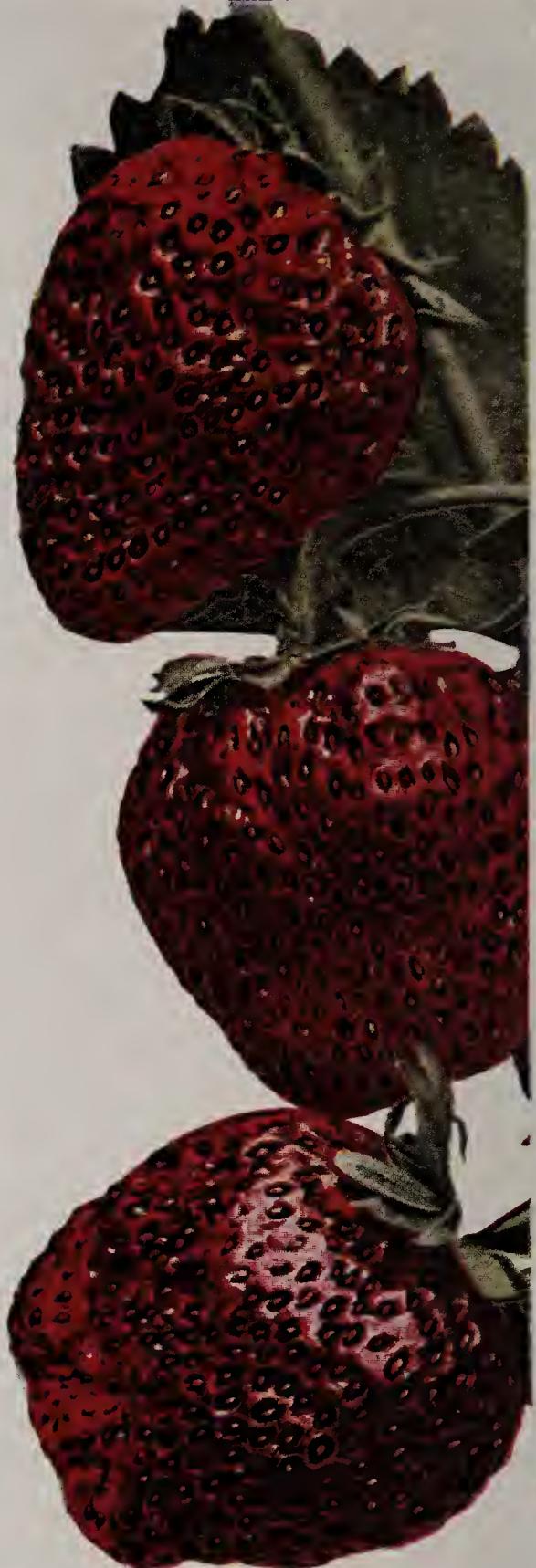
Westhauser Nurseries,  
Sawyer, Mich.  
Gentlemen:  
when you say GROWERS OF IMPROVED "slogan"  
PLANTS. last spring on account of weather late  
after planting and unfavorable for three weeks  
growing season, the strawberry plants I  
bought of you have made a wonderful  
growth; wide rows of sturdy, healthy  
plants.  
Only your system of selecting strong  
fertilized land could produce such won-  
derful plants as you have shipped me.  
There is no comparison with plants I  
have had from other nurseries; your  
plants are really in a CLASS by them-  
selves.

Oct. 30, 1933



Trenton, Mo.,  
June 17, 1932.

"We received the sample of Blakemore Strawberries yesterday. They are certainly solid, red clear through. Think we will plant them in the spring instead of Premier and Dunlap. We may also want some red Raspberries then."



Blakemore.



# TOPNOTCHERS OF THE NEWER VARIETIES

## Blakemore

Early.

Blakemore is a free plant maker and produces a heavy fruiting row on any kind of soil. The foliage is tall and heavy and protects the blooms from late spring freezes. The berries are beautiful, glossy, bright red to the core. It has a tough skin, firm flesh and a wonderful mild and juicy flavor. An excellent canner and one of the few varieties that keeps its color after preserving.

We have fruited them for the past four years and find they ripen a few days earlier than Premier, keeping their fancy appearance to the last picking and yielding at the rate of 400 16-quart crates to the acre. For test purposes we have left part of a row unpicked for a week in very hot weather and found that very few berries were over-ripe or unfit for shipment at the end of the week. This shows the firmness of this variety and is of particular interest to the commercial grower who often finds weather conditions which prevent regular picking of berries.

The Blakemore is without doubt the most fancy appearing berry ever introduced. In southern states many growers are now using Blakemore to the exclusion of all other varieties.

After fruiting this variety in 1930 we realized that we had one of the most valuable varieties of the whole Strawberry family and we prepared at once for a larger acreage. **For prepaid and F. O. B. prices, see page 31.**

## Big Joe Crampton

Midseason to late.

A high quality, medium late Strawberry, at its best when the earlier varieties show a decline in size and productiveness. One of Chicago's leading hotels sends their buyer to our locality every year and they choose Big Joe for their daily supply. The color is medium red, very

glossy and has a really fancy appearance. The first berries come in a double shape. The stems grow high and keep the fruit off the ground. It is a good plant maker. If you are looking for a productive medium late variety, plant Big Joe. **For prepaid and F. O. B. prices, see page 31.**

## Pearl

Very late.

The latest of the spring-bearing Strawberries. It is practically frost-proof, as it has a heavy foliage that protects the blossoms from the cold. The berries are dark red to the heart, the skin rather tough, which makes it a good shipper, and the prominent yellow seeds give it a pleasing appearance. Supply your market with fancy berries and get top prices when all other varieties are gone. Be sure to include some of these in your order—the Strawberry family is not complete without this variety. **For prepaid and F. O. B. prices, see page 31.**

New Vienna, Ohio

Westhauser Nurseries,  
Sawyer, Michigan.

Dear Sirs:

I received my 8000 Strawberry plants and 500 Asparagus roots today. They came through in good shape and are fine looking plants. Expect to start setting tomorrow. Many thanks for the prompt service.

G. H.

Oshkosh, Wis.

Westhauser Nurseries,  
Sawyer, Michigan.

Gentlemen:

Please send me 1000 Blakemore Strawberry plants. This is my second order. Received the other order in fine shape. Many thanks.

MRS. G. Y.

## Surplus Strawberry Plants at \$2.50 per 1,000

Not Prepaid

During our digging season every spring, at the end of each day, there are a few plants of all varieties left. We never carry plants over from one day to another, so that these plants are classed as surplus plants. We offer them to you who do not care to have named varieties, at \$2.50 per 1000. We will not label these plants as to variety, simply calling them surplus plants. They are first class plants, fresh dug and will bear you a fine crop. **Do not write asking us to give you named varieties, for if you want named sorts, labelled, they must be bought at catalog prices. These plants will not be sold in less than 1000 lots. Simply send in your order saying Surplus Plants, and how many you want.**

# WESTHAUSER NURSERIES Sawyer, Michigan



Plowing Under a Field of Buckwheat for Fertilizer and Humus. This Puts More Pep in Westhauser's Heavy Rooted Plants.

## Ripe Experience Sufficient Working Capital Up-to-the-Minute Farming Machinery

Have put us in a favorable position and have a strong bearing on quality and price. THE DEPRESSION has not hindered us in our ambition to improve our soils with cover crops, stable manure, etc., years in advance. On the contrary, we have made every effort to live up to our reputation to produce and offer only superior nursery stock, and believe that we have fully succeeded.



Discing Under a Cover Crop of Soy Beans to Add Nitrogen and Humus to Our Soil.



We Raise the Fertility of Our Soil With Carloads of Manure Every Year to Give You Sturdier Plants.

## Order Early

According to reliable sources the plant crop in the middle west states is only 65% of a crop. See Page 26 for discount for early orders and special discount for orders for \$5.00, \$25.00, \$50.00 and over.

NOT A POOR PLANT IN 11,000.  
Dunlap, Iowa,  
January 27, 1933.

Westhauser Nurseries,  
Sawyer, Michigan.

Gentlemen:

I bought 11,000 Strawberry Plants of you last year, and they were excellent. There was not a poor plant in the entire shipment. Awaiting your reply,

Yours sincerely,



A Truckload of Plants on Way to Express Office a Few Hours After Being Dug.



# New Land High Grade Plants Like These Spell Success for Westhauser Customers

BETTER PLANTS ARE GROWN on new land where Strawberry plants have never been grown before. This soil has all its natural plant food and minerals untouched. This photo was taken in October on one of our plant farms. I will give you an idea how we produce our millions of 100% healthy, heavy-rooted, quality plants.

You do not have to be a plant expert to realize after looking at this photo, that these plants are IN A CLASS BY THEM-SELVES FOR THRIFT AND TRUE QUALITY.



Virgin soil being cleared for another crop of superior new land plants.

## OUR BROAD GUARANTEE Protects You

We guarantee that our plants are first class in every respect, free from disease, freshly dug, true-to-name and we hold ourselves ready upon proper proof to return your money or replace stock. We further guarantee that our plants will reach you in good growing condition.

## Certificate of Nursery Inspection

MICHIGAN STATE  
DEPARTMENT OF AGRICULTURE  
ORCHARD AND NURSERY  
INSPECTION

Certificate of Nursery Inspection  
No. 2139

This is to Certify that the Nursery Stock of WESTHAUSER NURSERIES, Sawyer, Michigan, has been examined, and found apparently free from dangerous insects, and dangerous, contagious tree and plant diseases.

SAMUEL T. METZGER.  
Commissioner.

This Certificate to be void after Sept. 15, 1934.

Bureau of Agricultural Industry,  
Paul Van Deinse, Director.

Lansing, Mich., Sept. 1, 1933.

E. C. Mandenberg,  
In Charge of  
Orchard and Nursery Inspection.



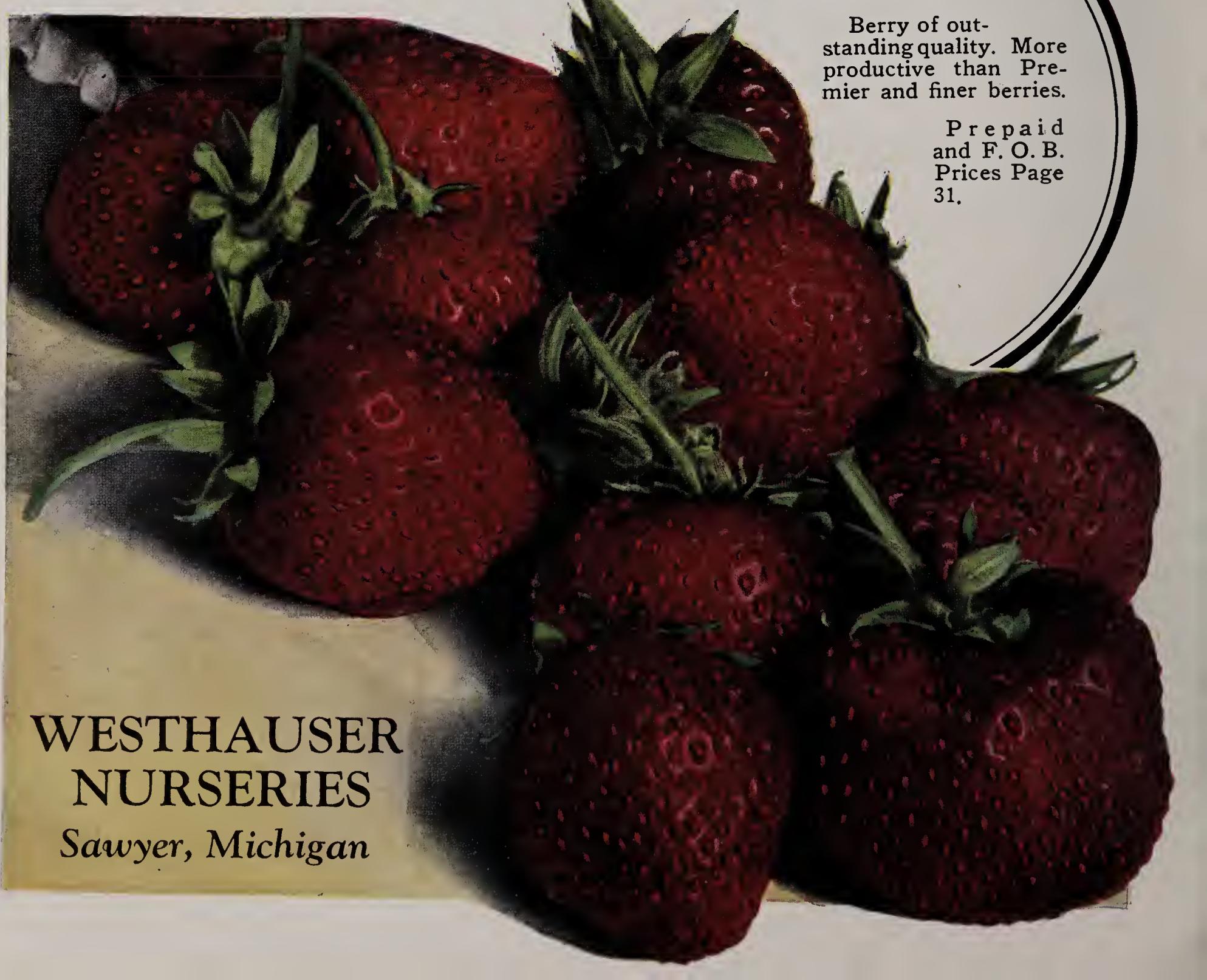
## New DORSETT

Most productive of all strawberries.  
Produced 6,640 quarts per acre on test  
plots. Large, bright red berries.

## New FAIRFAX

Berry of out-  
standing quality. More  
productive than Pre-  
mier and finer berries.

Pre paid  
and F. O. B.  
Prices Page  
31.



WESTHAUSER  
NURSERIES  
Sawyer, Michigan

# DORSETT and FAIRFAX

## TWO NEW INTRODUCTIONS OF THE DEPT. OF AGRICULTURE

Are both a cross of Royal Sovereign and Premier (or Howard 17). Propagated by the U. S. Department of Agriculture and released two years ago for the first time.

### DORSETT

An Eastern nurseryman introduced this last year, and has this to say about it: "We so thoroughly believe in its possibilities that we would not even set Premier for fruiting if we had enough Dorsett plants available."

**PRODUCTIVENESS.** On a test plot Dorsett produced at the rate of 6,640 quarts per acre, while Premier produced 4,520 quarts.

**FOLIAGE.** It is vigorous and healthy, upstanding, and has a very thrifty appearance. Nurserymen who visited our plant farms last summer were amazed at the healthy, upstanding foliage which was noticeable from a distance. The plants are large and compare with the Mastodon Everbearer plants. We are growing both Fairfax and Dorsett on new land, which accounts to a great extent for the extra large size of these plants.

**SIZE OF BERRIES.** The berries are considerably larger than those of Premier; color very desirable light red; beautiful in appearance, light red color and dark green cap; large size and attractive shape; will appeal to any buyer in the market for fancy berries.

**FROST PROOF.** This variety is too new to have definitely established itself as frost proof, but in the few years it has been grown there has been little frost damage.

One of the largest berry growers in the East, who has grown extensively Blakemore, Bellmar, Premier, and other leading kinds, and also tested the Dorsett, says that he considers the Dorsett the most valuable variety he has grown, and if he were limited to one sort he would choose Dorsett.

As with Fairfax, the supply of plants is limited. Protect yourself, order early. For prepaid and F. O. B. prices, see page 31.

### FAIRFAX

As mentioned above, is also a cross of Royal Sovereign and Premier (or Howard 17). The most outstanding characteristic of the Fairfax is its quality. It also compares favorably in other ways with the best of other spring bearing varieties.

**SIZE OF BERRIES.** Berries of Fairfax average very large, even slightly larger than Dorsett, larger than Premier and Blakemore under similar conditions.

**FROST RESISTANT.** Although Fairfax has been fruited for a number of years and it begins blooming early no frost damage has been noted during that period.

**PRODUCTIVENESS.** In a test plot Fairfax produced at the rate of 5,110 quarts per acre, while Premier under similar conditions produced 4,520 quarts; but we want to bring out the fact very strongly that not only the amount per acre is in favor of Fairfax, but also the percentage of fancy berries.

**VIGOR, HEALTH AND FOLIAGE.** To produce a satisfactory crop of berries, a variety must have a healthy foliage. In that respect Fairfax is outstanding, having a thrifty, healthy, upstanding dark green foliage.

**COLOR, APPEARANCE AND QUALITY.** The berries are bright red with yellow seeds, very attractive. No berry (except Dorsett) can equal Fairfax in quality. It is impossible to describe it; to be appreciated it must be eaten. By all means test this wonderful new variety in your locality and reap the profit. Be the first to supply your neighborhood with this winner.

As with Dorsett, we have only a limited amount of this variety. Be wise, place your order early, before our supply is exhausted. For prepaid and F. O. B. prices, see page 31.



Photo Taken June 1st.

What  
West-  
hauser's  
Select  
Ever-  
bearers  
will do  
in four  
months

See pages  
12 and 13.



Photo Taken October 1st, Four Months Later.

# PREMIER



Early  
Fancy  
Hardy  
Profitable

Excellent for long  
distance shipping.  
Cannot be beat for

**SIZE—BEAUTY—FLAVOR**

**WHY YOU SHOULD BUY WESTHAUSER'S NEW LAND**

## Improved Premiers

This year of all years, when most acreages of plants all through the middle western states have suffered from drought during the growing season, we are happy that we are in a position to offer the best lot of PREMIER plants we have grown in our nursery history.

**BECAUSE** our PREMIER plants were grown on new land, chuck full of plant food and humus, which holds the moisture, together with constant cultivation and hoeing, we kept our PREMIERS growing while other fields of plants were actually stunted.

These are only a few reasons why our PREMIERS are in a class by themselves. If you will turn to page 7 you will see a true photograph taken from a PREMIER field on one of our plant farms. This photograph was taken last October. Note the particularly fine heavy foliage and many runners, indicating a thrifty root system, which guarantees you success in growing WESTHAUSER'S plants.

**PLAY SAFE**  
The demand for PREMIER plants is enormous so place your **ORDER EARLY** and don't be disappointed.

Prepaid and F. O. B. Prices, page 31.

## An Excellent Variety for the Home Garden or Commercial Planter

PREMIERS are in great demand. Buyers everywhere pay the highest prices for this early fancy berry. They ripen over a long period, the size of the berries holding up well until the end of the harvest season.

**Westhauser's Nurseries**  
Sawyer, Michigan

**FINER PLANTS THAN I EVER BOUGHT BEFORE**  
Westhauser Nurseries, Sawyer, Michigan.

Gentlemen:  
Received the Premier berry plants, which I ordered from you, today, and they came in fine shape in every way. I have been in the berry business for 20 years and have bought plants from a number of nurseries in that time, and will say these are finer plants than I ever bought. Will surely recommend you to my friends.

Yours respectfully,  
S. W. BONE  
Ohio.

**WESTHAUSER'S PREMIER AND SERVICE ARE APPRECIATED**  
Chicago, Ill.

Westhauser Nurseries, Sawyer, Michigan.

Gentlemen:  
Enclosed find a postoffice money order for balance of \$28.00 due on the 8000 Premier Strawberry plants shipped to my farm. I received a letter from my man today in which he says, "the plants are O. K., the finest he has seen for a long time and well worth the money."

Your prompt service and reliable goods are appreciated.  
Yours very truly,  
ED HOLMQUIST.

# OLD RELIABLES

## Gibson

The Old Reliable

(Midseason). The Gibson has been a favorite with the commercial grower everywhere for the past twenty years, and is grown in our Michigan Small Fruit Belt to a great extent.

Extra heavy bearer and plant maker. We have never known this variety to fail to produce a heavy crop.

The berries are dark red, firm and hold their size to the last berry. Flavor is neither sweet nor sour, but just right for canning. We know of no other variety which bears more quarts of berries to the acre than the Gibson. If you grow berries for the market, include this variety in your order.

A Gibson patch lasts for years if kept free from weeds. For prepaid and F. O. B. prices, see page 31.

## Dunlap

The Old Standby

(Midseason). Probably grown more extensively than any other variety. The berries are medium to large, conical and often slightly necked, dark crimson with a deep red flesh, quality very good. The plants are healthy and vigorous, producing many runners; very productive. Grows on all kinds of soil, and in extremely cold climates. The best variety for canning and a good pollenizer for pistillate varieties. On account of its great firmness it can be shipped to distant markets. Holds up a long while after being picked. We recommend them to the novice as being the easiest Strawberry to grow. Season a few days after Premier begins bearing. For prepaid and F. O. B. prices, see page 31.

## Dr. Burrill

Million Dollar Strawberry

Resembles the Dunlap, ripens about one week later than Premier, is a strong plant maker on any kind of soil and a heavy bearer. The berries are a handsome deep red color. It cannot be beat as a dry weather producer. It is a fine canner and shipper.

The Dr. Burrill will make good under the most trying conditions. We recommend them to the beginner. For prepaid and F. O. B. prices, see page 31.

## Aroma

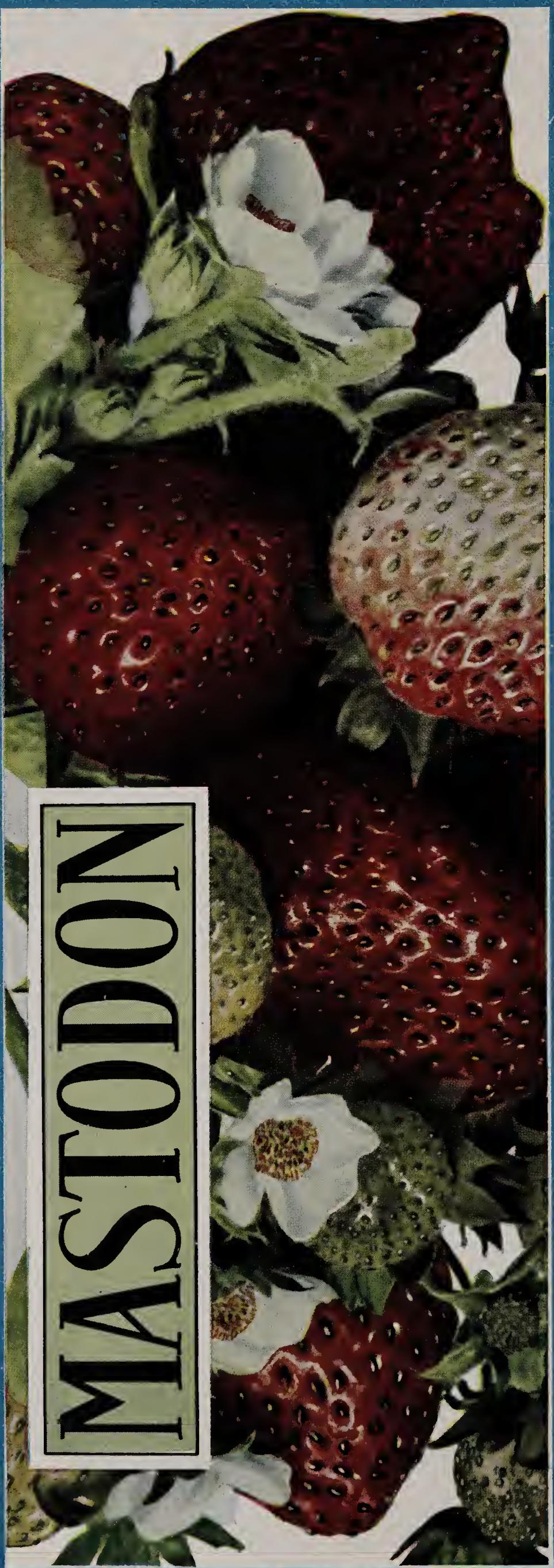
(Late). The well known berry that has been on the market for many years. Berries are a glossy red, and have a very pleasing flavor. It is one of the best berries grown for long distance shipping as well as being a home favorite. A trial will be sure to make friends and bring repeated orders. For prepaid and F. O. B. prices, see page 31.

Westhauser's Nurseries

Sawyer,  
Mich.



# MASTODON



## Westhauser's Improved Strain MASTODON EVERBEARER

### Makes Extra Profits for Our Customers From EARLY Summer Until Frost

When planted this spring, this wonderful variety will produce a crop in July and continue bearing until late in the fall. This year we had the first killing freeze November 5th. At that time our Mastodon were loaded with berries and blossoms. The second spring the plants begin to fruit with the June varieties and continue on during the season. More profit per plant is realized on Mastodon than any other berry.

The large size, fine quality and delicious flavor make the Mastodon a marvel of Nature. No wonder the demand for plants has increased from year to year. Years ago we bought our foundation stock direct from the originator, and we have improved this strain by selecting only the strongest plants and planting them on specially prepared soil.

### Grown on New Land

This year we have still better plants to offer as they are grown on new land, which had all the natural plant food and minerals untouched and has produced plants OUTSTANDING for vigor and health, extra heavy fibrous root system, in fact the roots are nearly twice the size of ordinary plants. Did you ever stop to think that the success with your berry plants depends to a great extent on the care and the soil they were grown in the year before?

This year order Westhauser Plants and succeed; avoid disappointment—order early, as the demand exceeds the supply every year. Your plants will be reserved and shipped at the proper planting time. See page 31 for prepaid and F. O. B. prices.

700 Quarts From 1000  
Westhauser Mastodon  
Plants. This is at the  
Rate of 440 Cases to the  
Acre. Fall Crop Only.  
Nevis, Minn.  
Westhauser Nurseries,  
Sawyer, Michigan.

Dear Sirs:  
We would like to have you  
send us your new catalog.  
We raised some very fine  
berries from the Mastodon  
plants we bought of you last  
spring. 700 quarts from the  
1000 plants. We will set out  
more this spring.  
Yours truly,  
H. W. Harris.

# A Wonderful New Everbearer

## GEM

*A Direct  
Offspring of the  
Old Progressive  
Everbearer*

We bought our foundation stock last spring direct from the introducer, Mr. Frank Kipplinger, a Central Michigan plant grower, who found this plant amidst his Progressive Everbearing patch. The berries on this particular plant were so outstanding for size, beauty, quality, and firmness that Mr. Kipplinger realized he had a valuable addition to the Everbearer family.

For two years every plant of this variety was carefully guarded. Finally the secret became known and hundreds of offers were received from growers and nurserymen. However, not any of the plants were allowed to leave the place, until last spring. That is when we bought our supply, direct.

**FOLIAGE.** For an Everbearer GEM is a heavy plant-maker and produces a larger fruiting row than any other Everbearer we know of. The plants are very hardy, not subject to leaf blight.

**SIZE AND APPEARANCE.** The berries are large size, very uniform, and held their size even throughout the dry weather we had last summer. They have the appearance of an oversize Premier berry. The color is a deeper red, very glossy, and they have a very fancy appearance.

**FLAVOR.** The berries are very sweet and have a flavor like the Progressive variety. The flesh of the berry is very fine grained and red clear through. Very little sugar is necessary to bring out the flavor.

**FIRMNESS.** The berries are extremely firm and stand long distance shipping well. If you are in the market for an outstanding firm and fancy Everbearer try GEM this year. The supply of course is very limited, as only a few nursery firms are in possession of the great new variety. Play safe, order now. For prepaid prices see page 31.



### CLUB ORDERS

are welcome; last year one lot of growers bought collectively 68,000 Mastodons from us. On the start they tried several nurseries for comparison—after they received our first shipment of 10,000 plants they placed the remainder of their order with us.

### 10% DISCOUNT

in Strawberry plants, on an order of \$25.00 or more, your choice of varieties; this is in addition to our regular discount for early orders. See page 26.

## Champion Everbearing

An improved Progressive that is raised extensively in some sections of the country. While the berries are not quite as large as the Mastodon it has a very good flavor and produces a good crop year after year. For prepaid prices, see page 31.

Marysville, Ind.  
Dears Sirs:

I wish to thank you for the fine Strawberry plants you sent me. They are the finest plants I ever saw.

The plants I got from you two years ago were fine too.

Sincerely yours,

## EXTRA SPECIAL

100 Westhauser's New Land Mastodon Everbearer  
100 Westhauser's New Land Champion Everbearer  
25 Westhauser's New Land Gem Everbearer

225 PLANTS, \$2.00, prepaid

Regular \$3.55 value

No discount

**Westhauser Nurseries**  
Sawyer, Michigan

# WESTHAUSER'S Quality

## No. 125 Half Acre Strawberry Collection

1000 Blakemore 1000 Premier  
1000 Gibson 1000 Pearl

**\$12.50 NOT PREPAID**

## No. 130 Half Acre Strawberry Collection

1000 Premier 1000 Red Gold  
1000 Dunlap 1000 Big Joe

**\$14.00 NOT PREPAID**

## No. 135 One Acre Strawberry Collection

2000 Blakemore 1000 Cooper  
1000 Premier 1000 Big Joe  
1000 Gibson 2000 Pearl

**\$25.00 NOT PREPAID**

## No. 140 One Acre Strawberry Collection

2000 Blakemore 1000 Dunlap  
2000 Premier 1000 Big Joe  
1000 Red Gold 1000 Washington

**\$25.00 NOT PREPAID**

## No. 145 Half Acre Red Raspberry Collection

500 Chief No. 1 500 Latham No. 1

**\$10.00 NOT PREPAID**

## No. 150 Half Acre Red Raspberry Collection

500 King 500 Latham

**\$9.00 NOT PREPAID**

## No. 155 One Acre Red Raspberry Collection

1000 Chief No. 1  
1000 Latham No. 1

**\$18.00 NOT PREPAID**

## No. 160 Half Acre Black Raspberry Coll.

500 Cumberland No. 1  
500 Black Pearl (Early) No. 1

**\$10.00 NOT PREPAID**

## No. 165 One Acre Black Raspberry Coll.

1000 Black Pearl 1000 Cumberland  
No. 1 \$17.50 NOT PREPAID

## \$1.00 Westhauser's Get -

Your Choice of Any Four

|         |     |  |               |                 |
|---------|-----|--|---------------|-----------------|
| No. 300 | 200 | Dunlap Strawberry plants   | .....         | \$1.00 Postpaid |
| No. 301 | 25  | of each: Premier, Gibson, Washington, Big Joe, Dr. Burrill               | .....         | 1.00 Postpaid   |
| No. 302 | 50  | Premier (early), 50 Pearl (latest) ...                                   | 1.00 Postpaid | 1.00 Postpaid   |
| No. 303 | 75  | Blakemore, 75 Dunlap   | .....         | 1.00 Postpaid   |
| No. 304 | 25  | Mastodon, 25 Gem (Everbearers) ..  | 1.00 Postpaid | 1.00 Postpaid   |
| No. 305 | 15  | Chief (early), 15 Latham (late) Red Raspberry plants                     | .....         | 1.00 Postpaid   |
| No. 306 | 15  | Logan, 15 Cumberland Black Raspberry plants                              | .....         | 1.00 Postpaid   |
| No. 307 | 15  | Alfred, 15 Eldorado Blackberry plants                                    | .....         | 1.00 Postpaid   |
| No. 308 | 75  | Rainbow Assortment blooming size bulbs, at least 10 colors .....         | 1.00 Postpaid | 1.00 Postpaid   |
| No. 309 | 6   | 2-yr. Dahlias: Pink, Lavender, Red, Orange; flowers 6 to 10 in. through. | 1.00 Postpaid | 1.00 Postpaid   |
| No. 310 | 12  | Thrifty Cannas   | .....         | 1.00 Postpaid   |
| No. 311 | 6   | Rock Garden plants assortment...   | 1.00 Postpaid | 1.00 Postpaid   |
| No. 312 | 15  | 2-yr. Spirea Van Houttei, (Bridal Wreath), 12 to 15 in. ....             | 1.00 Postpaid | 1.00 Postpaid   |

### Bargain No. 6

1 Elberta, 2½ to 3 ft.  
1 South Haven, 2½ to 3 ft.  
1 Rochester, 2½ to 3 ft.  
1 Hale, 2½ to 3 ft.  
25 Blakemore and 25 Dunlap Strawberry plants,  
**\$1.00 not prepaid.**

### Bargain No. 110

All 1-yr. No. 1

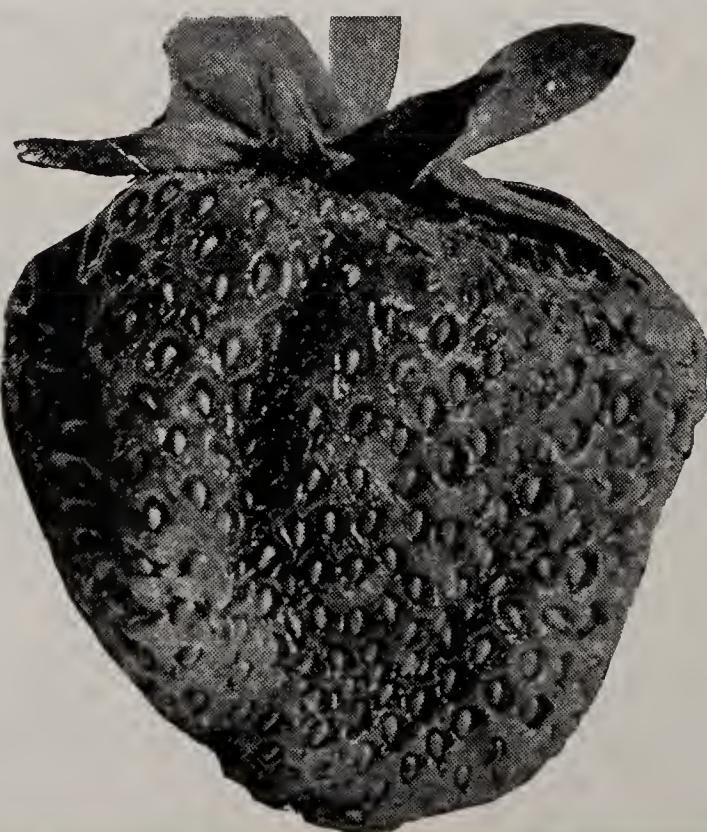
200 Eldorado Blackberry  
100 Logan Black Raspberry  
200 Cumberland Black Raspberry Plants  
200 Latham Red Raspberry  
200 Chief Red Raspberry  
100 King Red Raspberry  
**\$12.50 NOT PREPAID**

### Bargain No. 66

4 Elberta, 2½ to 3 ft.  
3 South Haven, 2½ to 3 ft.  
1 Rochester, 2½ to 3 ft.  
2 Hale, 2½ to 3 ft.  
100 Mastodon Everbearing Strawberry plants,  
**\$2.00 not prepaid.**

### Bargain No. 666

3 Elberta, 2½ to 3 ft.  
1 South Haven, 2½ to 3 ft.  
1 Rochester, 2½ to 3 ft.  
1 Hale, 2½ to 3 ft.  
25 Gem, the New Everbearing Strawberry,  
**\$1.40 not prepaid.**



### Harvest King

Midseason

One of the new leading varieties, now a standard favorite because of its great productiveness, excellent shipping qualities and the high prices above the market which it commands. The fruit is medium to large, of a very bright and attractive red color. Harvest King is as much a favorite with growers as Premier. You will get great satisfaction from a planting of this really worth while-variety. For prepaid and F. O. B. prices, see page 31.

# Garden and Acre Assortments

## Acquainted Bargains \$1.00

### Bargains for Only \$3.50

|         |    |  |                 |
|---------|----|--|-----------------|
| No. 313 | 12 | 2-yr. Spirea Van Houttei, (Bridal Wreath), blooming size, 18 to 24 in.                 | \$1.00 Postpaid |
| No. 314 | 3  | Dahlias and 35 blooming size Glad-iolus, assorted                                      | 1.00 Postpaid   |
| No. 315 | 4  | 2-yr. Spirea Anthony Waterer, (pink); 2 2-yr. Persian Lilac; 2 2-yr. Honeysuckle (red) | 1.00 Postpaid   |
| No. 316 | 4  | 2-yr. Philadelphus (white); 4 2-yr. Honeysuckle (red)                                  | 1.00 Postpaid   |
| No. 317 | 4  | 2-yr. Red Snowberry; 4 2-yr. Philadelphus (white)                                      | 1.00 Postpaid   |
| No. 318 | 10 | 2-yr. Red Snowberries, 20 to 24 in...  | 1.00 Postpaid   |
| No. 320 | 6  | Blue, 3 White, 3 Red 2-yr. Grape   | 1.00 Postpaid   |
| No. 321 | 1  | Summer, 1 Fall, 1 Winter Apple Tree  | 1.00 Postpaid   |
| No. 322 | 1  | Red, 2 Pink, 1 White 2-yr Climbing Rose  | 1.00 Postpaid   |
| No. 323 | 3  | Peach Trees (Early, medium and late)   | 1.00 Postpaid   |
| No. 324 | 4  | 3 to 5 ft. Lombardy Poplar   | 1.00 Postpaid   |
| No. 325 | 8  | 2 to 3 ft. Chinese Elm   | 1.00 Postpaid   |

### Bargain No. 120

100 Premier Strawberry. Early.  
100 Dr. Burrill Strawberry. Early.  
100 Blakemore Strawberry. Early.  
100 Big Joe Strawberry. Medium.  
100 Pearl Strawberry. Late.

All 500 plants \$3.25; if you double this order, 1000 plants \$6.00, not prepaid.

### Bargain No. 185

#### GLAD ASSORTMENT

Scarlet Princeps. Bright scarlet, large flower.  
Schwaben. Soft yellow; red stripes on lower petals.  
Peace. White with colored markings on lower petals.  
Evelyn Kirtland. Rose-pink with light shading.  
12 each, 48 in all, .... \$1.00  
25 each, 100 in all, .... 1.90  
50 each, 200 in all, .... 3.00  
Prepaid

### Bargain No. 170

2 Forsythia  
2 Spirea Van Houttei  
2 Spirea Anthony Waterer  
2 Flowering Almond  
2 Weigela Eva Rathke  
2 Tamarix  
All 2-year \$2.00 NOT PREPAID  
blooming size

### Bargain No. 125

3 Catalpa Bungei 5 to 6 ft.  
3 Chinese Elm. 4 to 6 ft.  
\$2.75 NOT PREPAID

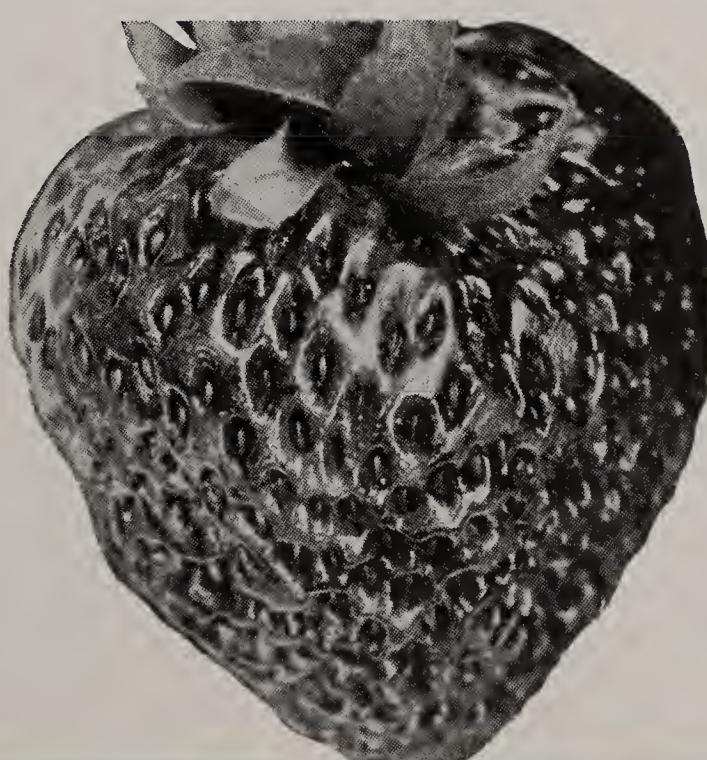
### Bargain No. 115

All new varieties.  
25 Dorsett Early Strawberry.  
25 Fairfax Early Strawberry.  
25 Grand Champion Late Spring Variety.  
25 Gem New Everbearing Variety.  
Collection 100 plants \$2.00, prepaid.  
100 each of above (400 plants) \$7.00

### Beauty

#### Midseason

Introduced by Kellogg. Often called "The New Prize Winning Strawberry." It has been tested under every conceivable soil and weather condition and has never yet failed to come through with flying colors as any thoroughbred should. It is a midseason variety true to its name; a large, beautiful berry somewhat similar to Premier. A wonderful variety for table use. For prepaid and F. O. B. prices, see page 31.



### No. 326 Raspberry Assortment

12 Early King Red Raspberry  
25 Latham Red Raspberry  
25 Chief Red Raspberry  
25 Black Pearl Black Raspberry  
25 Cumberland Black Raspberry  
\$2.50 NOT PREPAID

### No. 327, Raspberry Assortment

25 Chief Red Raspberry Plants  
25 Cumberland Black Raspberry  
25 Eldorado Blackberry Plants  
\$1.75 NOT PREPAID

### No. 328 Grape Collection 2-yr. plants

6 Moore's Early, Black  
6 Niagara, White  
12 Concord, Blue  
\$1.50 NOT PREPAID

### No. 329 Peach Trees

2 Rochester 2 Elberta  
2 South Haven 2 Hale  
\$2.25 Prepaid

### No. 330 Apple Collection

2 Duchess 2 Jonathan  
2 Baldwin 2 Delicious  
\$2.50 Prepaid

### No. 331 Mixed Collection

2 Elberta Peach Trees  
1 Duchess Apple Tree  
2 Jonathan Apple Trees  
1 Bartlett Pear Tree  
1 Montmorency Sour Cherry Tree  
1 Black Tartarian Sweet Cherry  
1 German Prune Plum  
\$2.75 NOT PREPAID

### No. 180 Garden Assortm't.

25 New Chief Early Red Raspberry  
25 Cumberland Black Raspberries  
25 Eldorado Blackberries  
12 Rhubarb  
50 Asparagus Roots  
100 Blakemore Strawberries  
100 Mastodon Everbearing Strawberries  
\$3.50 NOT PREPAID

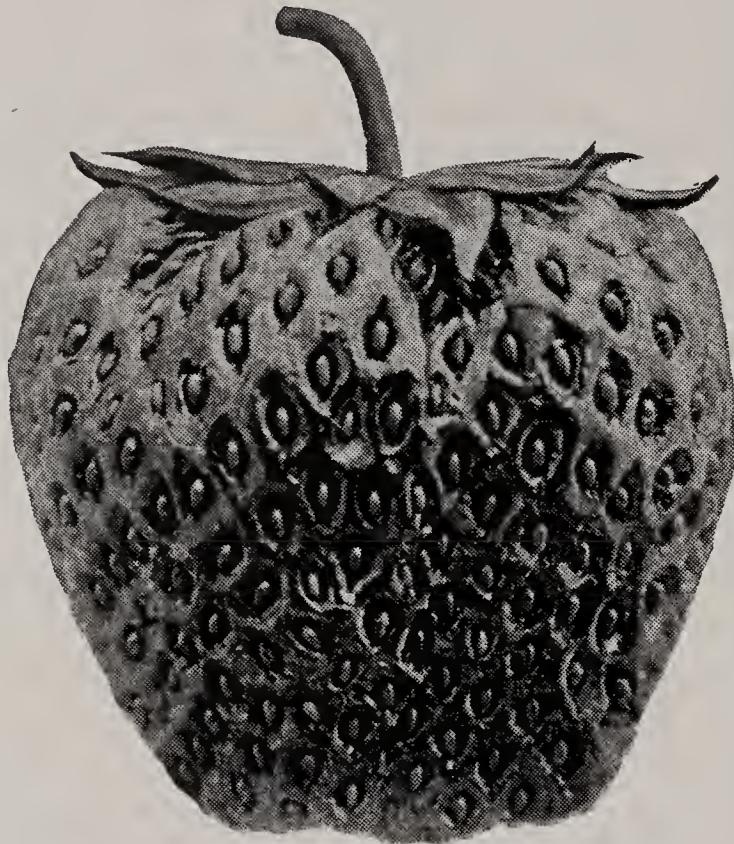
### No. 100 Raspberry Garden

15 Latham Red Raspberry  
15 New Chief Red Raspberry  
15 Cumberland Black Raspberry  
15 Pearl Black Raspberry  
1 year plants, \$1.50  
2 year transplants, \$2.75, Postpaid.

### No. 105 Blackberry Garden

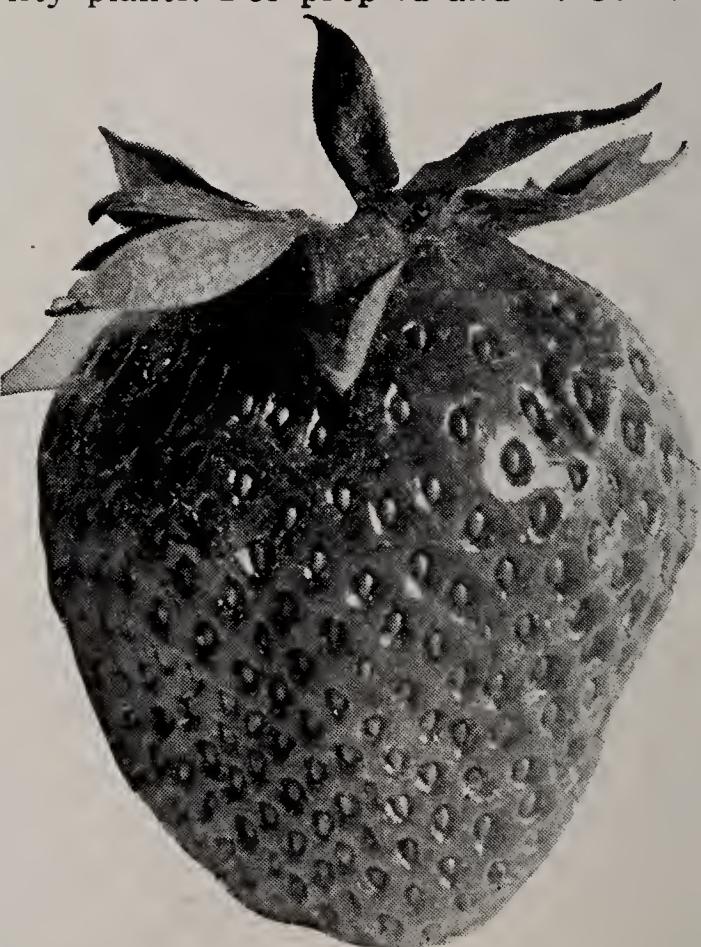
25 Alfred Blackberry Plants  
25 Eldorado Blackberry Plants  
1 year, \$1.25 prepaid.  
2 year transplants, \$2.25 prepaid.

**Red Gold** (Early). Was originated in Iowa, and has become well known and very popular in the West. Its color is bright red and it has an extra sweet flavor resembling the wild Strawberry. It is a splendid plant making variety, blossoms heavily, and sets a good crop of large sized fruit, as many as ten fruit stems to the plant. We have grown this new variety for a number of years and have a limited supply of fine, true-to-name plants, at a reasonable price, for our customers to try out in their locality. For prepaid and F. O. B. prices, see page 31.



**Washington** (Midseason). Washington is a great sugar saver. The flavor is so sweet that many people prefer to eat them without sugar. It has a flavor like honey, an entirely new flavor in Strawberries. Very little sugar is required for preserving and canning. A firm, solid berry, keeps for days in prime condition after picking. Cannot be excelled for either nearby or distant markets. The color is a deep oxheart red, glossy and very attractive, quite different in appearance from other berries. The fruit is big, firm, and solid and grows on hardy, thrifty plants. For prepaid and F. O. B. prices, see page 31.

**Bellmar** (Extra Early). Bellmar, originated by the U. S. Department of Agriculture, is like Blakemore, a cross between Premier and Missionary. It is outstanding for its glossy, bright red color and firmness, a wonderful shipper and canner. Bellmar makes a thrifty growth and many plants. We have a limited amount of this new variety. Order some and try them out in your locality. For prepaid and F. O. B. prices, see page 31.



**Cooper** (Midseason). The Strawberry that many growers have been looking for and welcome with delight. It produces the largest size berries, and has an excellent flavor all its own. Because of this it brings the best market price, as it appeals to the housewife for table use. At fruiting season, to see a patch of Cooper berries is a sight not soon forgotten; some have compared them to red apples on the ground. The berries grow on a high, sturdy stem that makes them easy to pick. The roots go down deep for moisture, so the berries are brought to maturity. The Cooper is especially adapted to fancy home market trade where its size and appearance produce a ready sale at top notch prices. For prepaid and F. O. B. prices, see page 31.

**Westhauser Nurseries**  
Sawyer, Mich

# Westhauser's Certified Red Raspberries

## Latham

Recently originated in Minnesota where the severe winters are a test, but it does not winter-kill even at 45 degrees below zero. This is the largest, most beautiful and profitable red Raspberry grown. Rich, dark red berries an inch in diameter are quite common. They stick to the stem days after they are ripe when other varieties would soften and fall to the ground. The fruit is firm, making it good for canning and shipping, as well as for table use. The Connecticut Agricultural College Review had this to say about this berry:

"Latham produced on a three-year field, 5,439 quarts per acre, 2,000 quarts more than its nearest competitor. The fruit ripens about a week later than Chief and covers a longer fruiting season than any red Raspberry known."

The demand for Latham always exceeds the supply. Order early. For prepaid and F. O. B. prices, see page 31.

### Special for the Home Garden and Growers Who Want Quick Returns

We have a limited amount of two-year Latham and Chief transplants that come into bearing the first season, that would much more than pay for the extra cost. A bargain while they last. For prices, see page 31.

#### Westhauser's Raspberry Plants

Are certified disease - free, having been twice state inspected during the growing season.



## Chief

Outyields Even the Heavy-Bearing Latham by 20%.

Chief is an offspring of Latham but ripens a week to ten days earlier than its parent. It was introduced by the Minnesota State Breeding Farm. The berries are large and firm, do not crumble, are beautiful red and of finest quality. The bushes are hardy and disease resistant with heavy, dark green foliage.

Chief and Latham are two of the most profitable red Raspberries. Highest price for early red Raspberries, that's Chief. Latham to prolong your picking season by three weeks.

While we have a good supply, mechanically dug, extra heavy rooted plants, the demand for these varieties is enormous. Play safe, order early, and receive the benefit of our sharply reduced prices. For prepaid and F. O. B. prices, see page 31.



See page 18 for explanation of grades of Latham and Chief Raspberries.

**WESTHAUSER NURSERIES**  
Sawyer, Michigan.

# OLD STANDBYS

## Early King

An early red Raspberry, one of the first on the market. The plants are very sturdy, and the berries are bright red and ripen evenly. It thrives equally well on heavy or light soil, is remarkably free from disease, and can be relied upon to produce a profitable crop each year. For prepaid and F. O. B. prices, see page 31.

## St. Regis

(Everbearing Red Raspberry). When partaking of some choice, deliciously flavored fruit have you not often wished it would last longer? The St. Regis Everbearer is the answer, as it will produce during the regular fruiting season and until late in the fall. It resembles the Early King in flavor and appearance. If you do not have the land or time to grow St. Regis for market, be sure to secure a few bushes for home consumption. For prepaid and F. O. B. prices, see page 31.

## Newburgh

Introduced by the New York Experiment Station, and, judging by their description, we have a new and better raspberry within our reach. Buy a few and judge for yourself. Berry so far has proven immune to mosaic. Extra heavy bearer; flavor mild; berries of good quality, even better than Latham. Berries have an attractive bright red color, are very firm, and do not crumble like Latham. Ripens a few days earlier than Latham. The plants are medium height, vigorous growers, stalky, and well branched. Berries very large, holding their size over a long fruiting season. For prepaid and F. O. B. prices, see page 31.

### Grades of Latham and Chief Red Raspberries

**2-year-old Transplants.** These will bear a light crop the first year set out and will almost make a full fruiting row for the next year.

**1-year Bearing Size.** These have 2 year roots and 1 year top growth, having been pruned to the ground after the first year. Of course they are not as heavy as transplants, but will bear some fruit this year. Besides they will make a heavy fruiting row for the coming year.

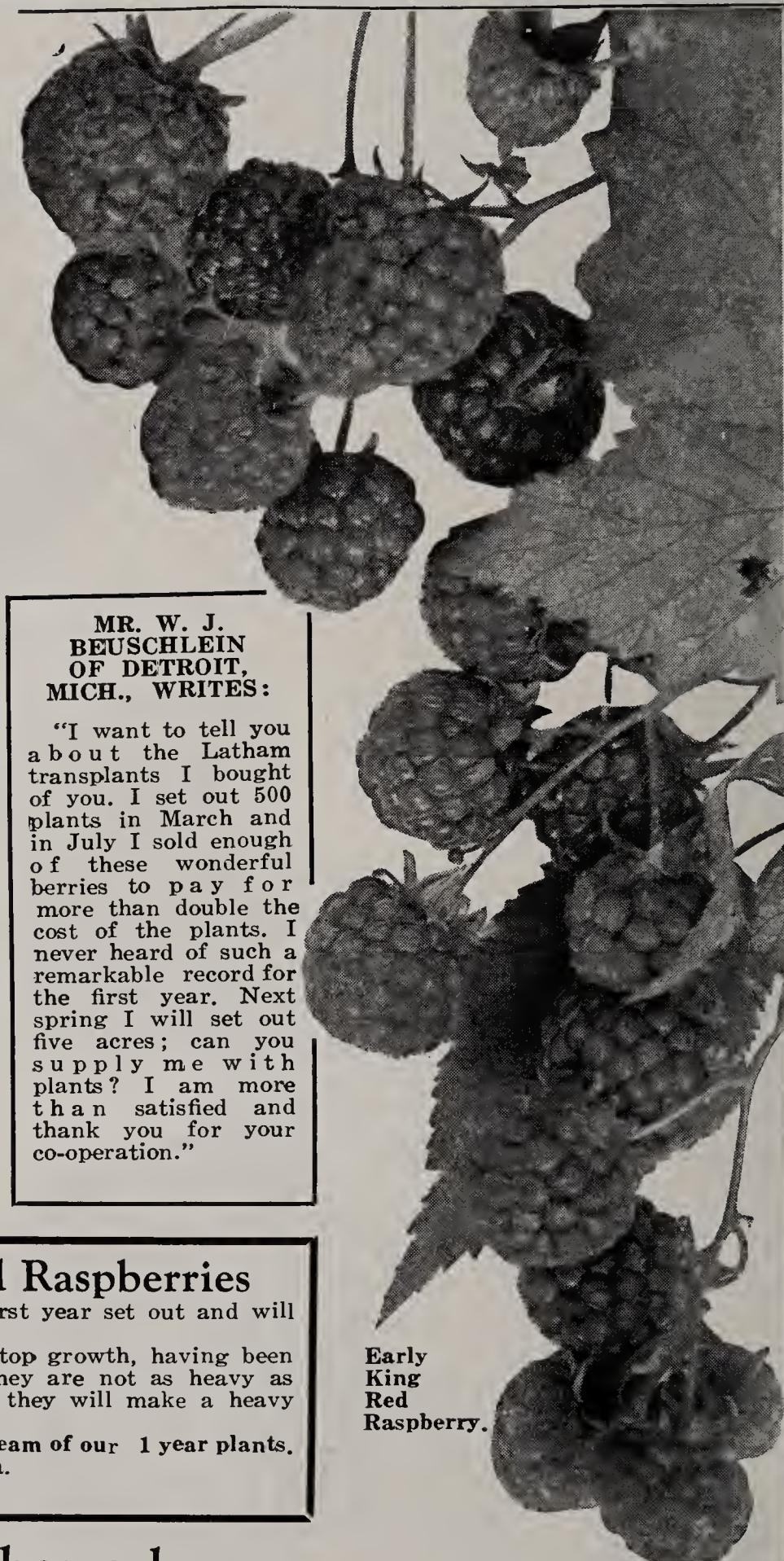
**1-year No. 1 Fancy** These are extra heavy-rooted and the cream of our 1 year plants.

**1-year Medium.** Are smaller plants with a fair root system.

For prepaid prices see Page 31.

### Repeat Orders Speak for Themselves

This is a photo of County Agent Aamodt and members of a fruit growers' association which he organized among the Indians on the reservation over which he has supervision. They are shown with a shipment of plants bought from Westhauser Nurseries. After the first shipment of plants we received many repeat orders.



MR. W. J.  
BEUSCHLEIN  
OF DETROIT,  
MICH., WRITES:

"I want to tell you about the Latham transplants I bought of you. I set out 500 plants in March and in July I sold enough of these wonderful berries to pay for more than double the cost of the plants. I never heard of such a remarkable record for the first year. Next spring I will set out five acres; can you supply me with plants? I am more than satisfied and thank you for your co-operation."

Early  
King  
Red  
Raspberry.

Boyd, Iowa.

Dear Sirs:—The plants did just fine, which I received from you last year. I was afraid I would not receive a catalog from you, but I got it and here is my order.

I could have bought them from some other company for less money but I know what your plants are.

Yours very truly,

WESTHAUSER  
NURSERIES  
Sawyer, Michigan

# Certified BLACKBERRIES



Eldorado.

## Alfred

The coreless Blackberry, originated in Michigan, the state that produces fruit with the flavor. The color is a glossy jet black, the flavor sweet and delicious, and it is nearly seedless and coreless. A hardy plant that produces mammoth berries, often one and three-fourths inches long. It does equally well in cold sections. Why not include a few in your order and get started raising this profitable berry? For prepaid and F. O. B. prices, see page 31.

## Asparagus

fourteen years experimenting by the United States Bureau of Plant Industry, and as we believe this to be the best, we, like other nurserymen, have discarded all other kinds. The stalks are large and tender, and very productive. One of the most delicious, and earliest vegetables grown, develops quickly and is profitable for market or for home use. With but very little care a patch will last for many years. For prepaid and F. O. B. prices, see page 31.

**MARTHA WASHINGTON.** This new rust-resisting variety is the result of

### SUGGESTIONS FOR RAISING ASPARAGUS

Any well drained part of your garden or field is good for Asparagus. For the garden it can be planted about 18 inches apart each way, but for field culture rows 4 feet apart and plants 2 feet apart in the rows is best. Make a trench 10 inches deep, put in about 2 inches of well-rotted stable manure and cover with earth. Place the crowns in this trench, and spread out the roots and cover with a thin layer of soil. When they start growing, work the soil around them until the trench is full. The stalks should not be cut the first year, but the patch kept free of weeds. With Westhauser Asparagus Roots you will be assured a good crop the second year.

## Eldorado

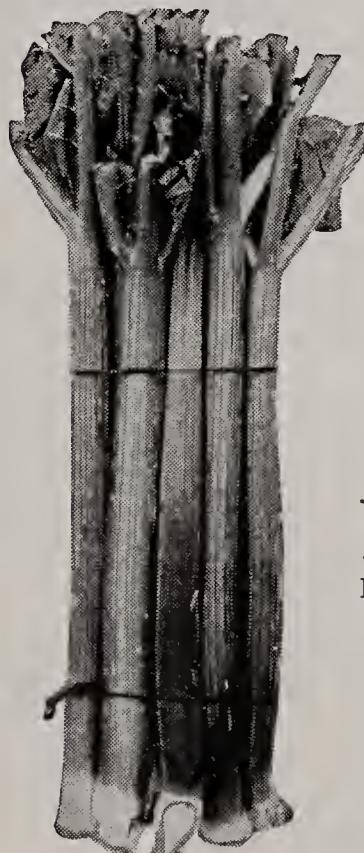
The choice of the canner and housewife for those good old-fashioned jams, pies, preserves and fresh fruit for the table, coming just after the raspberry season when but little other fruit is available, so people are glad to pay well for it. The canes grow sturdy and upright, and are hardy enough to need no winter protection. The berries are large, uniform in size, jet black, and do not turn red after being picked. They have a flavor that always calls for more and are firm enough to ship to distant markets, assuring good prices. Its hardiness and freedom from disease, especially orange rust, the common enemy of all Blackberries, has brought it into favor with the grower. For prepaid F. O. B. prices, see page 31.

**ELDORADO T-ROOT PLANTS** are sucker plants or shoots which spring up from the roots of the mother plants.

**ELDORADO ROOT CUTTING PLANTS** are individual plants; that is, part of the roots of the old plants are cut off and planted in spring. They produce a nice fibrous root system and a good top growth, therefore they will get a quicker start than the T-roots when planted. We are listing them only a little higher than the T-roots or sucker plants and they are well worth the difference.

**ELDORADO ROOT CUTTING TRANSPLANTS.** If you want a crop of Blackberries this year, our transplanted root cutting plants will do it. They are sturdy and have a fine root system. They have been reset in nursery rows for two years, and will bear fruit a few months after planting. Of this variety, we have only a limited amount, so order now and play safe.

Westhauser's Blackberry plants are certified disease-free, having been twice State Inspected during the growing season.



Rhubarb.

**Rhubarb** **VICTORIA.** Rhubarb should be grown in every garden; it provides material for early spring pies and delicious sauce. It is also valuable for canning. Plant a few roots this spring and you will have a supply of early fruit next year. This wonderful new variety is different from the old sorts. The stems are very large and tender; yields very heavily. 1-yr. roots, 10c each; 6 for 40c; 12 for 50c; 25 for \$1.00; 100 for \$3.00; 1000 for \$18.00, prepaid.

## Horseradish

**HORSERADISH ROOTS** do best in rich, loose soil, set slanting and covered two inches. Crowns, each 10c; 4 for 25c, prepaid.



Horseradish.



Asparagus.

# Westhauser's Certified Black Raspberries

## Cumberland



Cumberland.

## New Logan Blackcap

(See illustration on next page)

The best dependable early black Raspberry grown. In some localities where it has been grown for the past three years it has almost displaced the other standard varieties.

Berries are as large as the Cumberland, bears as heavily and ripens a week ahead of Cumberland. This gives the grower a chance to make some real money. One of the New Logan's outstanding characteristics is its resistance to mosaic and other Raspberry diseases. We have a fine lot of thrifty plants, though the amount of stock we have to offer is limited.

Prof. J. S. Shoemaker, of the Ohio Experiment Station, has this to say about the New Logan: "If the new Logan does as well elsewhere as it has on the plantation I visited, I would consider it to be the best black Raspberry introduced since the well known Cumberland. The new Logan seems to possess two outstanding characteristics in particular, both very important ones. First, it seems very highly resistant to virus diseases; second, it begins to ripen a week or so before Cumberland, this giving it a decided advantage for early market."

For prepaid and F. O. B. prices, see page 31.

**WESTHAUSER NURSERIES**  
Sawyer, Michigan

The leader among all Black Raspberries. This is the most popular with growers, as it does well in any climate or any well drained soil. The large, rich, black berries present such an attractive appearance that buyers pay the top-notch prices for them. Excellent for table use and canning. The Cumberland sets so many berries that it is necessary to give them a severe trimming, as the plants could not hold up if all the berries came to mature size.

On the Benton Harbor market, the largest cash fruit market in the world, more Cumberlands were bought than any other black Raspberry, a fitting testimonial to its high regard by the grower and consumer. In years past we have had to return many late orders with the disappointing words: "Sold out." Moral—Order Early. For prepaid and F. O. B. prices, see page 31.

**Black Pearl** A new early black Raspberry which ripens about a week before the Cumberland. As it is the first on the market it always brings fancy prices. The berries are of good flavor, and the roots of the plants go deep for moisture, making it a good drought resister. May we include some Black Pearl in your order? For prepaid and F. O. B. prices, see page 31.

### Black Raspberry Transplants

We have a limited amount of 2-year black Raspberry transplants to offer. They will bear fruit this year, and will more than pay for the extra cost. For prepaid and F. O. B. prices, see page 31.

Westhauser Nurseries,  
Dear Sirs:

Adrian, Mo.

Regarding the 1100 Cumberlands I purchased from you will say that they are doing nicely. I pruned the transplants back quite a bit before setting and I believe I have established some sort of record when I tell you all 1100 are growing fine.

The ground these plants are set in is just ordinary garden soil. Am figuring on several acres for next year, and will probably want both some early and late varieties.

Yours truly,

**MICHIGAN  
STATE DEPARTMENT OF AGRICULTURE  
ORCHARD AND NURSERY INSPECTION  
Certificate of Nursery Inspection No. 968.**

This is to certify that the raspberry fields of **WESTHAUSER NURSERIES**, Sawyer, have been inspected according to the regulations of this department and those listed on the back of this sheet have been found apparently free from dangerous insects and disease, this certificate is granted and the sale of plants from the approved fields is authorized for the year ending September 15, 1934.

**SAMUEL T. METZGAR**  
Lansing, Mich., 9-1.  
Commissioner.

First Inspection made 6-3-33.  
Second Inspection made 8-29-33.  
Bureau of Agricultural Industry,  
Paul Van Deinse, Director.

**E. C. Mandenberg,**  
In Charge of

Orchard and Nursery Inspection.  
Note—Change of dates or mutilation in any other way of this certificate renders it null and void. EXACT COPY OF THIS CERTIFICATE MUST ACCOMPANY ALL SHIPMENTS OF RASPBERRIES.

# Westhauser's Certified Dewberries

## Lucretia

(The Creeping Blackberry). Produced on a trailing vine instead of a bush, does best when supported on a wire like grapes; free from rust and all fungous diseases. The berries are even larger than blackberries. They are jet black, coreless, sweet and juicy, and ripen about ten days earlier than blackberries. The Lucretia so far surpasses all other kinds of Dewberries that we have discontinued raising other varieties. No home should be without a Dewberry patch. For prepaid and F. O. B. prices, see page 31.

## Westhauser's Raspberry Plants

Are certified disease-free, having been twice state inspected during the growing season.



New Logan Black Raspberry.

## Youngberry

This new berry is so much different from any berry that is grown in most parts of the country. It is a cross between the Loganberry and Dewberry. Color of fruit is a rich wine color. Size 1 to 1½ inches. Flavor is pleasant, sweet, with the tartness of the blackberry. Excellent for table use, canning, jellies, pies, and for wine. The plant is a rank grower. Withstands cold and heat. Adapted to a wide range of soils. A great producer. Try them in your locality. They will be the talk of your neighborhood. Plants are still scarce, and a little high in price. Prepaid and F. O. B. prices page 31.



Lucretia.



Youngberry.

## PLUM PRICES:

Plums listed on page 23 are priced as follows: Extra heavy rooted 5 to 7 ft., each, 40c; 10 for \$3.50; 50 for \$16.00; 100 for \$30.00.

# Westhauser's Hardy Northern



Jonathan  
Apple.

## Pears

**BARTLETT.** The most popular Pear for home use and market, a leader among canning Pears. Should be in every garden and orchard. Large, golden yellow with reddish blush on the sunny side. Flesh tender, melting and juicy, with a delicious, musky flavor. Tree vigorous, erect, bears abundantly.

**KIEFFER.** Fall. Large, handsome appearance, rich golden yellow, sometimes tinted red on the sunny side; bears largest, most consistent bumper crops. Wonderful keeper and an astounding long distance shipper. Tree hardy, very strong grower, bears at an early age, producing phenomenal crops.

**SECKEL.** One of the richest and highest flavored Pears known; always in demand for desserts and luncheons and better known than any Pear of its class. The tree makes a somewhat slow but stout and erect growth. September and October.

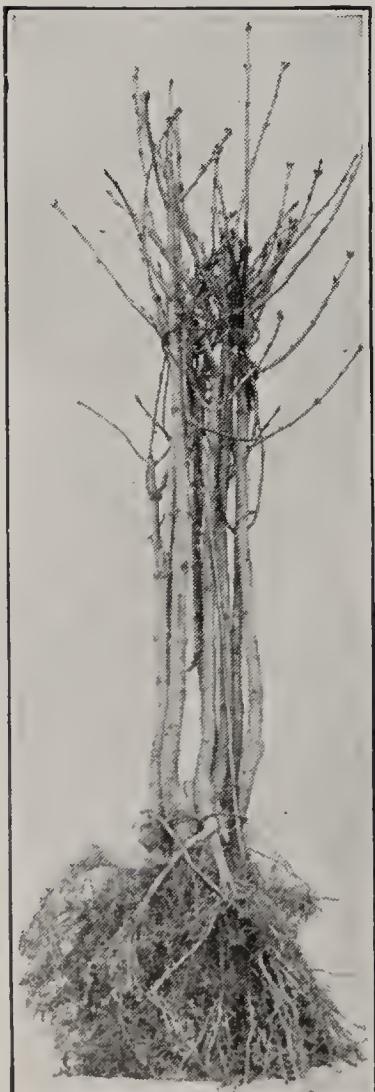
Extra heavy rooted, 5 to 7 ft. Prices, each, 40c; 10 for \$3.50; 50 for \$16.00; 100 for \$30.00, not prepaid.

## Apricot

**SUPERB.** The best Apricot on the market. Tree grows large and spreading and is immensely productive of beautiful orange colored fruit with firm flesh and excellent flavor. To assure big crops of fully matured fruit, two or more trees should be planted as they are only partly self fertilizing. 2-yr., 5 to 6 ft. trees, 50c each; 2 for 90c, prepaid. 10 for \$4.00; 100 for \$38.00, not prepaid.

## Quince

**ORANGE.** The finest, largest and most productive Quince. Tree vigorous and hardy, bears young and regularly. Select, 2-yr. trees, 60c each; 2 for \$1.10, prepaid. 10 for \$5.00, not prepaid.



Note the Heavy Root System on Our Trees.

## Apples

**BALDWIN.** Winter. Large, round, bright red, crisp, juicy and rich. Good late keeper, esteemed as an eating Apple and for cooking. Quick and large grower; yields big crops. A wonderful shipper. Baldwin is the leading commercial variety in the northern states.

**DELICIOUS.** Our stock is guaranteed to be the genuine true Delicious. Fruit is large, somewhat conical in shape, beautiful crimson color, mottled with dark red. Flesh fine grained, crisp, tender and juicy. Quality superb, and excellent shipper and keeper. Tree very hardy, vigorous grower, heavy bearer every year.

**JONATHAN.** A beautiful, bright red Apple. Of excellent keeping quality. Fruit is highly flavored and brings a high price on the market. Flesh is tender, juicy and rich. Tree bears early and produces heavy crops for a long period of years.

**YELLOW TRANSPARENT.** Medium, white, changing to lemon-yellow, smooth, waxen surface; of good quality, with crisp flesh; very early, and, for an early Apple, an unusually good keeper. Valuable for market. July and August.

**HYSLOP CRAB.** Excellent for preserves and jellies. A heavy, regular producer. Fruit large, red, round and smooth; flesh yellow and sub-acid.

Extra heavy rooted, 5 to 7 ft. Price, each, 35c; 10 for \$2.50; 50 for \$11.25; 100 for \$22.00, not prepaid.

**DOUBLE RED DELICIOUS.** This new Double Red Delicious colors about three weeks earlier than the Common Delicious. In August, when the regular Delicious are still green Double Red Delicious are red all over and are ready to bring fancy prices. We have only a limited amount of these trees to offer. Order early and play safe. 4 to 5 ft., each 50c; 10 for \$4.50, not prepaid.

## Cherries

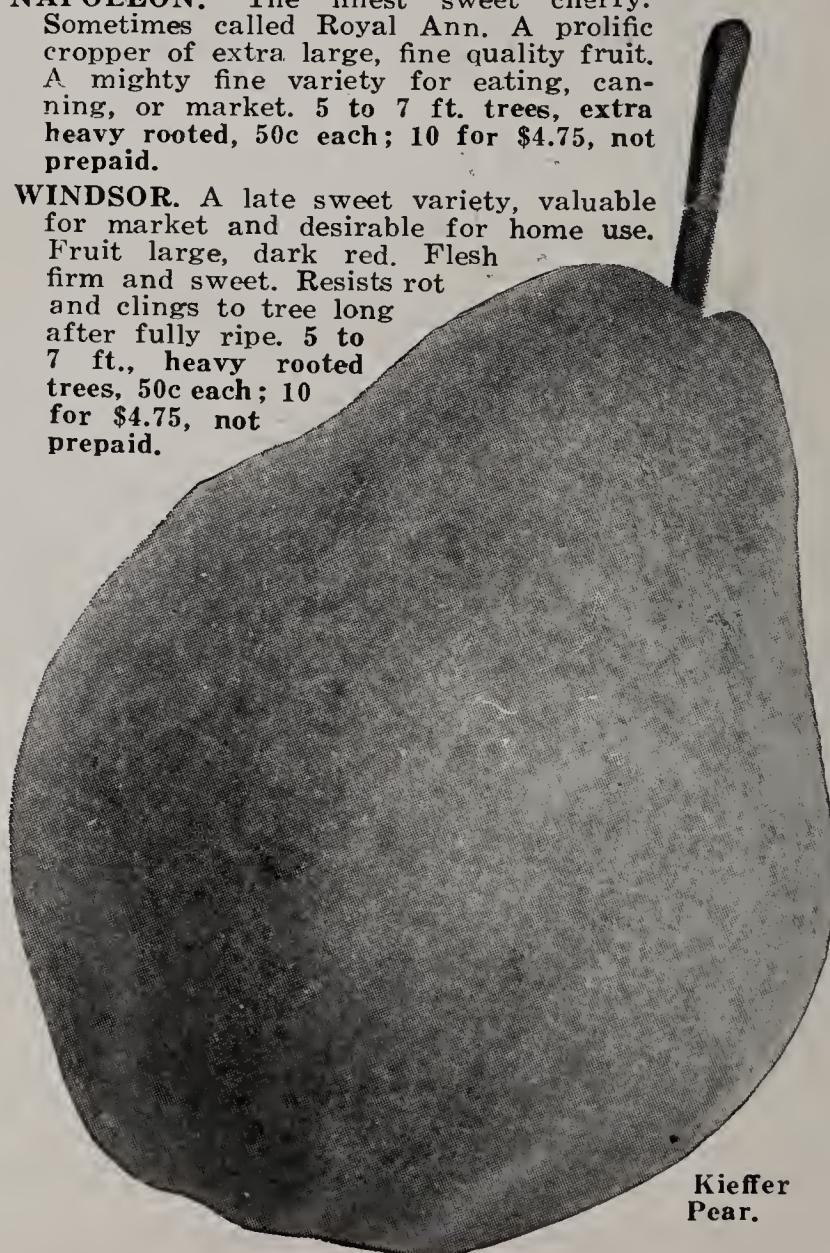
**BLACK TARTARIAN.** Very large, sweet, purplish black color, juicy, rich flavor. Heavy bearer and most profitable sweet variety grown.

**LARGE MONTMORENCY.** Best late sour Cherry, ripening about ten days later than Richmond. The fruit is extra large, bright red, firm and fine for shipping. A strong grower, perfectly hardy, bears young and a full crop.

Extra heavy rooted, 5 to 7 ft. Price, each, 35c; 10 for \$3.00; 50 for \$16.00; 100 for \$30.00, not prepaid.

**NAPOLEON.** The finest sweet cherry. Sometimes called Royal Ann. A prolific cropper of extra large, fine quality fruit. A mighty fine variety for eating, canning, or market. 5 to 7 ft. trees, extra heavy rooted, 50c each; 10 for \$4.75, not prepaid.

**WINDSOR.** A late sweet variety, valuable for market and desirable for home use. Fruit large, dark red. Flesh firm and sweet. Resists rot and clings to tree long after fully ripe. 5 to 7 ft., heavy rooted trees, 50c each; 10 for \$4.75, not prepaid.



Kieffer  
Pear.

# Grown Fruit Trees For Profit

## Peaches

**ELBERTA.** (Midseason yellow freestone). The leading commercial variety. Fruit is large, firm, juicy, making it ideal for canning, storage and shipping. Beautiful golden yellow color with bright red cheeks. Very hardy, vigorous. A heavy bearer.

**J. H. HALE.** (Midseason yellow freestone). Ripens a few days earlier than Elberta. Fruit extra large, golden yellow with deep carmine blush. Excellent quality and flavor. Tree is large, hardy, and bears young. Does best when grown with Elberta.

**ROCHESTER.** (Early midseason freestone). Large, covered with mottled red blush; flesh yellow stained with red at pit, very good quality, prolific bearer. One of the best early midseason yellow freestone Peaches and highly desirable for canning. Popular in Western New York and Michigan.

**SOUTH HAVEN EARLY.** Ripens about three weeks earlier than Elberta, wonderful canner and shipper. Golden yellow in color with a red cheek. South Haven is very popular in all Peach growing sections of the country, returns a handsome profit to the commercial grower. It sells at a premium on account of its earliness in the market.

**Prices.** 4 to 5 ft., each 22c; 10 for \$2.10; 50 for \$10.00; 100 for \$20.00, not prepaid.

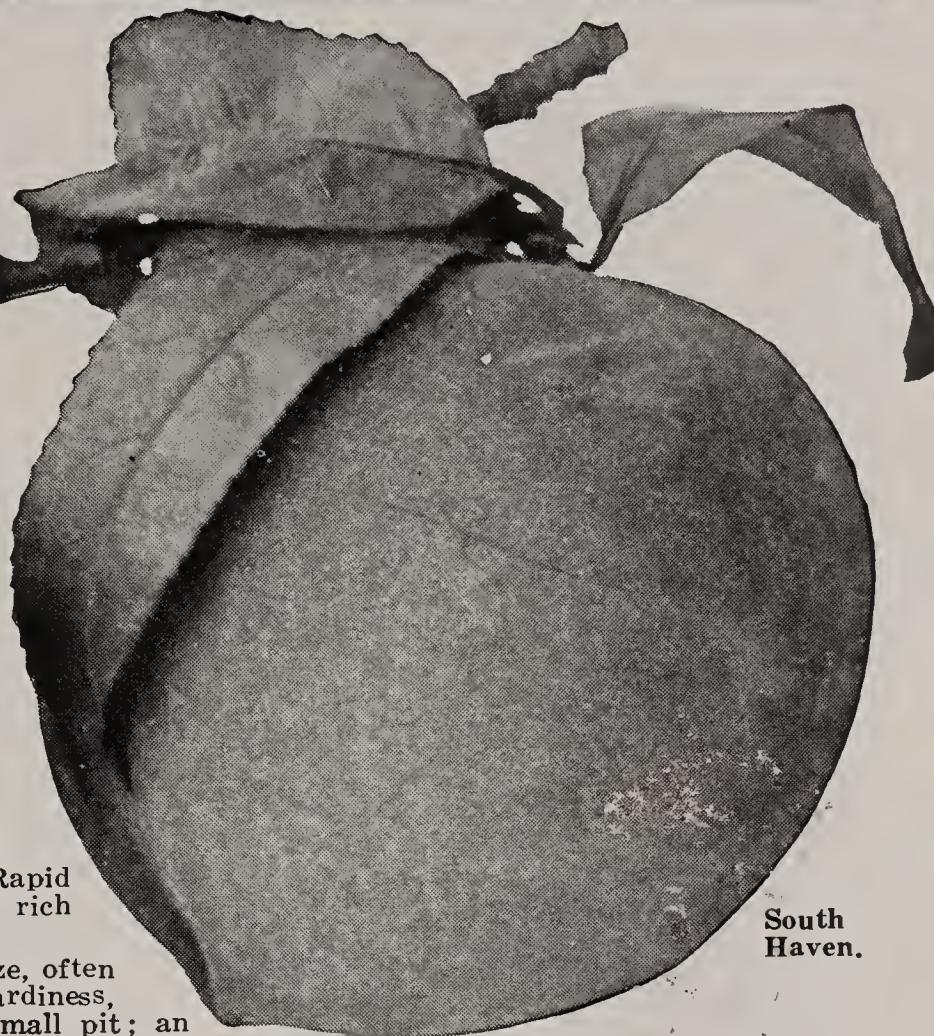
### SPECIAL FOR GROWERS WHO WISH TO PLANT SMALLER SIZE TREES

We have 2 to 3 ft. trees in the above varieties. Price 10c each; 10 for \$1.00; 100 for \$7.00, not prepaid.

## Plums

**YELLOW EGG.** Very popular yellow Plum. Rapid grower; hardy, thrifty, prolific bearer. Fruit rich yellow, size medium to large.

**GERMAN PRUNE.** The most delicious of all Plums. Extra large size, often two inches in diameter. Early and abundant bearer. Combines hardiness, immense size, delicious quality, long keeping, beautiful color, small pit; an early and prolific bearer, often producing a good crop in two years after planting.



## CLIMBING ROSES

**PAUL'S SCARLET CLIMBER.** A truly great variety. Without a doubt it is the most outstanding rose. It is a semi-climber that makes a large bush about 12 to 16 feet high and is covered with fiery red blossoms. It has a long blossoming season and does not fade in the sun. 2-yr., 30c each; 3 for 75c, prepaid.

**DOROTHY PERKINS.** A beautiful shell-pink blossom, the thriftiest and showiest of all ramblers. Large stem, strong in growth, profuse bloomer. 2-yr., each 30c; 3 for 75c, prepaid.

**SUNBURST.** An intense orange-copper and golden yellow. The buds are long and pointed, opening full and double. Blooms very freely and is a thrifty grower. 2-yr., each 40c; 3 for \$1.10, prepaid.

**WHITE DOROTHY PERKINS.** A most beautiful white rambler, being different from the Dorothy Perkins in color only. Flowers borne in large clusters of small, double blooms, and are very sweet scented. 2-yr., 35c each; 3 for 90c, postpaid.

### SPECIAL 4-COLOR CLIMBING ROSE COLLECTION

All heavy, well-rooted, 2-yr. plants.

1 Paul's Scarlet Climber.

1 Pink Dorothy Perkins.

1 Sunburst Climber.

1 White Dorothy Perkins.

All for \$1.20, prepaid.

2 each of above for only \$2.00 prepaid

## Everblooming ROSES

### SEE SPECIAL OFFER ILLUSTRATED ON BACK COVER

**SOLEIL D'OR.** Orange-gold and pink. Very hardy, upright grower.

**ETOILE DE FRANCE.** Vivid crimson flowers on strong stiff stems. Free blooming.

**HARRISON YELLOW.** Bright yellow flowers in profusion in early spring. Very hardy.

**KILLARNEY, DOUBLE WHITE.** The genuine double white florist cut flower variety.

**RADIANCE, PINK.** The best all around pink, strong grower.

**TALISMAN, New Sensation.** Brilliant red and gold buds opening to scarlet, orange and yellow.

50c each, prepaid.

## GLADIOLUS

**GOLDEN DREAM.** Deep, pure yellow. Tall and fine exhibition variety. One of the best clear yellows.

**SCARLET PRINCEPS.** Smoky lavender and orange, overcast in grey. Color difficult to describe.

**MARY PICKFORD.** Creamy white with throat of softest sulphur-yellow.

**ROSE ASH.** Corinthian red, shading to ashes of roses; lower petals light yellow speckled with ruby.

**ELIZABETH TABOR.** Most beautiful early pink, maroon throat, blooms in fifty to sixty days.

**SCARLET PRINCEPS.** Six or more massive "Princeps" like blooms open at a time. Throat a little deeper.

Prices for above named varieties: Each 6c; 12 for 50c; 25 for 75c; 50 for \$1.25, prepaid.

**Offer No. 1.** 3 bulbs each of the above 6 named varieties, 18 in all, 60c.

**Offer No. 2.** 6 bulbs each of the above 6 named varieties, 36 in all, \$1.00.

**Offer No. 3.** 12 bulbs each of the above 6 named varieties, 72 in all, \$1.80.

## DAHLIAS

This assortment consists of the best American and foreign varieties.

**JERSEY'S BEAUTY.** Color eosine pink, a difficult color to describe. It has a fine stem and foliage. A fine flower for cut exhibition. Measures 8 to 9 inches in diameter. Each 20c; 6 for \$1.00, prepaid.

**MRS. I. DE VER WARNER.** Color a deep mauve-pink on a stout stem, a good grower and blossoms freely. Measures 10 inches in diameter. Each 20c; 3 for \$1.00, prepaid.

**MISS U. S. A.** A new outstanding flower. Color orange; measures 8 to 9 inches in diameter. Each 20c; 3 for \$1.00, prepaid.

**PRIDE OF CALIFORNIA.** Without a doubt the best of the red decorative dahlias; vigorous grower and a very fine bloom; large deep red flowers. Each 20c; 3 for \$1.00, prepaid.

**DR. TEVIS.** The color is a soft salmon-rose suffused with old gold, with golden apricot center. The flowers are about 7 to 9 inches through. Each 20c; 3 for \$1.00, prepaid.

**GEO. WALTERS.** Soft coral-pink suffused with gold in center. Often grows 5 to 6 feet. The flowers are supported on big strong stems. Each 20c; 3 for \$1.00, prepaid.

## CANNAS

**THE PRESIDENT.** 4 feet. Rich glowing scarlet, with immense rounded flowers 7 inches across when fully open, are produced on strong stalks well above the heavy foliage. Free bloomer and strong grower. Each 15c; 6 for 75c; 12 for \$1.25, prepaid.

# Westhauser's <sup>HEAVY</sup> <sup>ROOTED</sup> Grape Plants

—at Wholesale Prices



## Black and White GRAPE Assortment

10 2-yr. large Grape Plants

\$1.00  
Prepaid

4 Concord Blue  
4 Moore's Blk.  
2 Niagara White

For Prices on larger quantities see page 31

## Concord

(Blue). Like "sterling silver," the Concord is the standard for Grapes and it is becoming the most popular Grape in America for commercial and home use. The bunches are large and compact, and the fruit bluish black in color. It is a good shipper, many truck and car loads being sent from this section to Minnesota and other western states. To visit the Benton Harbor market at Grape harvest time is a sight not soon forgotten. We have a fine supply of extra heavy rooted plants, one and two years old. We also have a limited supply of three-year-old, bearing vines for small plantings or arbors, at 40c each. For prepaid and F. O. B. prices, see page 31.

## Caco

(Red). This new Grape is outstanding for its beauty and quality. Color wine-red, flavor unusually rich, rivals in appearance and flavor Grapes grown under glass. Caco was awarded a medal by the American Institute of New York, a high honor for achievement. For prepaid and F. O. B. prices, see page 31.

## Catawba

3 year plants only.

(Red). Well-known. Bunch and berry large and of a rich, vinous, refreshing flavor, best quality. Ripens after Concord.

## Moore's Early

(Black). Ripens about two weeks earlier than the Concord; large berries and bunches. Excellent for home use and market, and does not winter-kill. For prepaid and F. O. B. prices, see page 31.

## Niagara

(White). This is the leading white grape grown. Berries are large and fine flavored. Ripens about the same time as Concord. For prepaid and F. O. B. prices, see page 31.

## Worden

(Black). This excellent grape is as hardy, healthy, vigorous and productive as the Concord, of which it is a seedling, but better in quality. It is sweeter, larger in bunch and berry, and several days earlier. Tender skinned and inclined to crack but still valuable for garden and vineyard. 3 year plants only.



## Extra 3-yr. Bearing Size Grape Plants

We have a limited stock of 3-yr., heavy rooted, well branched grape plants of the following varieties:

CONCORD    MOORE'S EARLY    NIAGARA  
WORDEN                                    CATAWBA

We are offering them as long as the supply lasts at 35c each; 3 for 75c; 6 for \$1.40; 12 for \$2.55; 25 for \$5.00; 50 for \$9.00.

CACO. 35c each; 3 for \$1.25; 6 for \$2.00; 12 for \$3.60; 25 for \$6.00.

Prices are prepaid. For larger quantities see Page 31.

# ORNAMENTAL and SHADE TREES

## FOUR SHADE TREES OF OUTSTANDING MERIT

**CHINESE ELM.** A recent introduction from northern China but one which has proved itself very satisfactory. It is particularly adapted to well-drained soil. The foliage is small and dense, and it makes a symmetrical and compact tree, retaining foliage better than an American Elm. Price, 2 to 3 ft., 15c each; 10 for \$1.00. 4 to 5 ft., 35c each; 3 for \$1.00; 10 for \$2.75. 5 to 6 ft., 50c each; 3 for \$1.25; 10 for \$3.00, not prepaid.

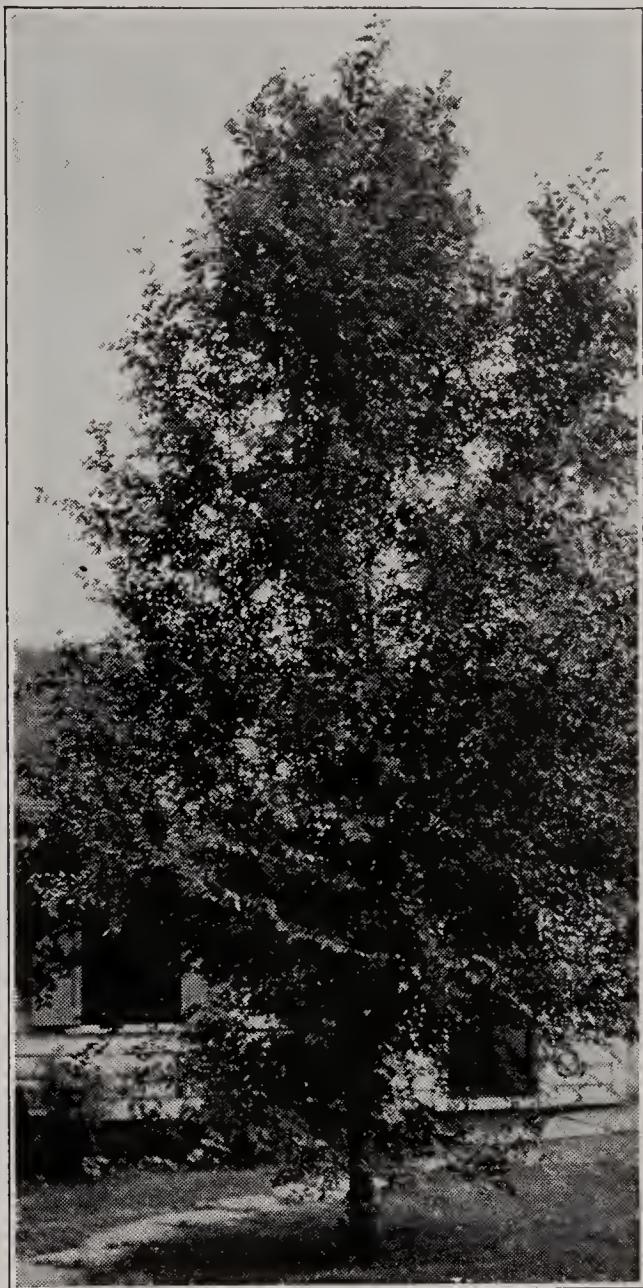
**SILVER OR SOFT MAPLE.** This rapid growing tree is being largely planted in many places. A clean tree. Beautiful and hardy. Fine for streets, parks and lawns. Price, 5 to 7 ft., 50c each; 3 for \$1.25; 10 for \$2.90, not prepaid.

**WISCONSIN WEEPING WILLOW.** A large tree with long, drooping branches. Very hardy. Fine for parks and near rock gardens or along streams. Price, 5 to 7 ft., 65c each; 3 for \$1.75, not prepaid.

**LOMBARDY POPLAR.** Upright in growth, valuable for planting along driveways, boundary lines, in the background and as a screen. It is a very rapid growing tree and will furnish almost immediate effect. Price, 3 to 4 ft., 25c each; 3 for 70c. 5 to 7 ft., 35c each; 3 for \$1.00, not prepaid.



Wisconsin Weeping Willow.



Chinese Elm.

## TWO FINE TREES THAT WILL BLOOM

**JAPANESE FLOWERING CHERRIES.** The lovely planting of these trees along the Potomac River Drive at Washington, D. C., is the most notable collection of Japanese Cherries. The fame of these cherries has spread all over the U. S., and as they are hardy everywhere they should be largely planted. Price, 3 to 4 ft., each \$1.00, not prepaid.

**PRUNUS PISSARDI** (Purple-Leaf Plum). Foliage is a beautiful reddish purple and has a pink blossom in May. Grows to about 10 to 12 feet. Fine for making a contrast on a green lawn or when planted among other flowering shrubs. Price, 3 to 4 ft., 50c each; 3 for \$1.25, not prepaid.



Cut-Leaf Weeping Birch.

## 3 ORNAMENTAL TREES OF DISTINCTION

**WEEPING MULBERRY.** The most graceful hardy weeping tree in existence. Forms a perfect round tent-shaped head, with slender, leaf-studded branches drooping to the ground; the diameter of its leaf-screened bower about half the height. It has a beautiful foliage, is hardy, safe and easy to transplant. Admirably adapted for small grounds, specimens or for cemetery planting. It is equally valuable when used as a screen against high walls, or to separate the garden from the lawn. We offer well developed trees, with

straight stems, the best to be had, at an unusually attractive price. 4 to 5 ft., \$1.25 each; 3 for \$2.00, not prepaid.

**CATALPA BUNGEI** (Umbrella Tree). Most popular for small yards, planting along driveways, in formal gardens, etc. Tree has a dense, round head, grafted on a tall, straight stem. Large leaves. Very hardy and does well anywhere. Price, 4 to 5 ft., 75c each; 3 for \$2.00, not prepaid.

**CUT-LEAF WEEPING BIRCH.** A graceful white-barked tree with drooping limbs, and cut-leaf foliage. Highly recommended for lawn and park planting. Also the thing for rock garden backgrounds. Price, 3 to 5 ft., each \$1.25; 3 for \$3.00, not prepaid.



Lombardy Poplar.



VERY  
SPECIAL  
OFFER

- 1 Silver Maple. 3 to 5 ft.
- 2 Chinese Elm. 3 to 4 ft.
- 2 Lombardy Poplar. 3 to 4 ft.
- 1 Weeping Willow. 3 to 5 ft.

**6 Big Shade Trees  
FOR \$2.25  
ONLY 2 Not  
Prepaid**

# INSTRUCTIONS to Purchasers

**QUALITY, PRICES AND DISCOUNTS.** This year we are in a position to offer the best Strawberry plants in our nursery history, for our plants were grown on new land chuck full of humus, which together with constant cultivation holds the moisture. We kept our plants growing during the drought this summer, while some fields of plants were actually stunted. Look out for inferior plants.

**20% DISCOUNT** on all orders received before and including February 8th, 10% to March 1st and 5% for balance of season if cash in full accompanies order. **FREE:** in addition, for an order of \$5.00 or over will include your choice of one rose bush, 2-year, or one 12-in. Evergreen or one Spirea V. H., 2-year. On an order of \$25.00 or over will allow an extra 10% in free Strawberry plants.

**WE PREPAY TRANSPORTATION CHARGES,** except where noted on price list and on Fruit and Shade Trees. When comparing our prices with others bear in mind that we pay transportation charges. **See page 31 for prepaid prices.**

**TERMS.** Cash with order or we will book your order if one-fourth of the amount of your order is remitted in cash with the order, the balance to be sent to us a week before you wish your nursery stock shipped.

**WHEN TO ORDER.** Mail your order as soon as possible and we will reserve the stock you want while our stock is complete. This will avoid possible disappointment on later orders due to stock being exhausted. Orders are booked in the order they are received and we ship as near the date requested as possible according to weather conditions. Shipping season March 15th to the latter part of May.

**SPECIAL PRICES.** On large orders send us your want list and we will quote you our best price for the entire order.

**HOW TO ORDER.** Use Order Blank page 27. Fill out clearly and be sure to write plainly. Remit by cash, check, or money order. If you remit by cash be sure to have your letter registered.

**SUBSTITUTION.** We do not substitute one variety for another unless you instruct us to that effect, except on late orders when there is no time for correspondence.

**IN CASE OF SHORTAGE, ERROR, OR DAMAGE.** We are always glad to rectify any mistakes we have made, and wish you to advise us of any shortage, damage, or error in your shipment. All such complaints will be promptly taken care of, but must be made at once, upon arrival of stock, or not later than 10 days thereafter; after which we will not be responsible. If the packages arrive in damaged condition, send us the express receipt with agent's notation, showing extent of damage. In case of shortage we will promptly send you the number of plants you were short.

## REFERENCES

Dun & Bradstreet.  
E. K. Warren State Bank, Three Oaks, Mich.  
Postmaster, Sawyer, Mich.

**NON-WARRANTY.** If any nursery stock sold by us should prove untrue to name, we hereby agree, on proper proof of such untrueness to name to replace such stock as originally ordered or to refund the purchase price. Except for such liability, and in respect to all nursery stock sold by us, we give no warranty or understanding, express or implied.

**HOW TO PREPARE THE SOIL.** The depth of plowing or spading should be 6 to 8 inches. Then the soil should be well pulverized and leveled up smoothly. We recommend fall plowing; this gives the soil time to settle and the vegetation has time to decay. If the soil is not too soddy, spring plowing is successful. After the ground is plowed it can be leveled off with a roller or cultipacker. In other words, well drained soil which will grow such crops as corn will grow strawberry and raspberry plants successfully.

**HOW TO PLANT STRAWBERRIES.** For commercial planting we recommend that rows be about 3 feet 8 inches apart and plants set about 14-18 inches in the row, requiring about 8500 plants per acre. Holes for setting plants may be made with a dibble, trowel or an ordinary spade. Do not plow furrows and put plants in them, as that leaves the ground too loose for good results. For garden culture the rows may be made closer and for hill culture the plants may be planted about 24 inches apart each way.

| PLANTS REQUIRED TO SET AN ACRE. |                      |        |
|---------------------------------|----------------------|--------|
| Strawberries (commercial use)   | 3 ft. 8 in. x 1½ ft. | 7,920  |
| Strawberries, Everbearing       | 2½ ft. x 1½ ft.      | 11,600 |
| Strawberries (garden use)       | 2½ ft. x 1½ ft.      | 11,600 |
| Black Raspberries               | 7½ ft. x 3½ ft.      | 1,777  |
| Red Raspberries                 | 6 ft. x 3 ft.        | 2,420  |
| Blackberries                    | 7 ft. x 3½ ft.       | 1,777  |
| Dewberries                      | 6 ft. x 3 ft.        | 2,400  |
| Currants                        | 5 ft. x 4 ft.        | 2,200  |
| Gooseberries                    | 5 ft. x 4 ft.        | 2,200  |
| Grapes                          | 8 ft. x 10 ft.       | 540    |
| Grapes                          | 8 ft. x 12 ft.       | 440    |

| SPACING DISTANCE FOR FRUIT TREES |                              |
|----------------------------------|------------------------------|
| Apple                            | 30 to 40 feet apart each way |
| Peach                            | 16 to 20 feet apart each way |
| Sour Cherry                      | 16 to 24 feet apart each way |
| Sweet Cherry                     | 20 to 30 feet apart each way |
| Pear                             | 18 to 24 feet apart each way |
| Plum                             | 18 to 24 feet apart each way |
| Apricot                          | 18 to 24 feet apart each way |

**REMOVAL OF FLOWER STEMS.** Soon after the plants are set in the field, flower stems are usually produced. These should be removed as they appear, preferably before the blossoms open.

The production of flowers and fruit at this time will decrease the vigor of the plants, and the production of runners.

With fall bearing varieties the blossoms are removed until about July 1st, after which time the plants are allowed to fruit. Cultivate frequently to destroy weeds, and conserve the moisture, and you will be assured of a good crop, for Westhauser plants are healthy, strong and ready to produce fruit for you.

To be filled in by customer

## Our Number

## ORDER SHEET

By Check  
By P.O.  
By Cash  
By Draft

# WESTHAUSER NURSERIES SAWYER, MICHIGAN

B

Date

1934

**Amount of Order \$**

Enclosed \$

**Amount Due \$**

Your Name

Ship to  
Post Office

## State

R.F.D.

Box No.

Street No.

## Express Office

(If other than Post Office)

County

## When Wanted

Express ( )

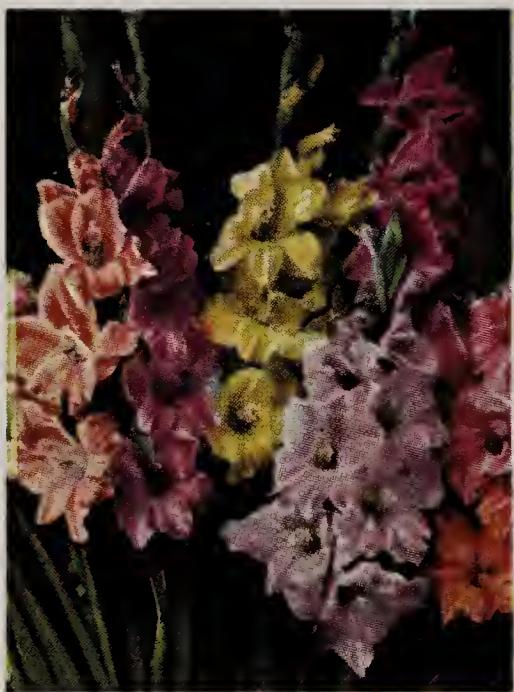
### Parcel Post ( )

No Orders for less than One Dollar accepted

In the later part of the season, if some varieties you wish may be sold out, we substitute a variety as good or better than the one ordered, unless you specify "No Substitute."



18. Tamarix. 10. Hydrangea A. G. 2. Red Barberry. 20. Snowberry.  
 15. Weigela Rosea. 19. Mock Orange. 7. Forsythia. 13. Persian Lilac.  
 11. Hydrangea P. G. 22. Spirea, V. H.  
 1. Barberry. 9. Weigela, E. R.



### New Rainbow Gladiolus Assortment

20 or more varieties; all blooming size; gorgeous at blooming time.

Beautify your yard by a planting of these Gladiolus

12 for 25c; 75 for \$1.00; 100 for \$1.35; 300 for \$3.00; 1000 for \$8.50, prepaid.

### Complete Landscape for an Average Home

Full blooming assortment for the first season.

6 Spirea Van Houttei. Clumps have 6 to 10 heavy stalks.  
 6 Forsythia (Golden Bell). 3 to 5 feet.  
 6 Hydrangea P. G. 2 feet. Large vigorous plants.  
 6 Spirea Anthony Waterer. 18 inches.  
 24 extra large three year shrubs all for \$3.00, not prepaid.  
 2 assortments for \$5.00, not prepaid.

### Rotation Blooming Assortment

1 Forsythia (Golden Bell). March, April.  
 1 Flowering Almond, Pink, April.  
 1 Snowball. White, April and May.  
 1 Weigela, Eva Rathke. Pink, June and July.  
 1 Spirea Anthony Waterer. Pink, July to September.  
 1 Hydrangea P. G. August to October.  
 6 two-year large blooming size shrubs for \$1.25, not prepaid.

### Mixed Dahlia Assortment

1 each of the 6 beautiful Dahlias described on page 23 for only \$1.00, prepaid. 2 each for \$1.85, prepaid.



### Foundation Specials

|   |     |
|---|-----|
| 1 Globe Arbor-Vitae. 10-15 in....             | 60c |
| 1 Norway Spruce. 12-15 in....                 | 30c |
| 1 Colorado Blue Spruce. 10-12 in.             | 75c |
| 1 Pyram. Arbor-Vitae. 12-15 in.               | 60c |
| 1 Pfitzer Juniper. 10-15 in....               | 50c |
| 1 Golden Elder, 3-yr. 20-30 in....            | 40c |
| 1 Flowering Quince, 2-yr. 24-30 in....        | 40c |
| 1 Spirea Anthony Waterer, 2-yr., 20-24 in.... | 30c |

\$3.85

8 Evergreens and Shrubs, all for \$2.50

|                                 |        |
|---------------------------------|--------|
| 1 Globe Arbor-Vitae. 18-20 in.. | \$1.25 |
| 1 Norway Spruce. 20-30 in....   | 1.25   |
| 1 Colorado Blue Spruce. 18-20.  | 2.75   |
| 1 Norway Pine. 20-30 in. ....   | 1.25   |
| 1 Scotch Pine. 20-30 in. ....   | 1.25   |
| 1 Pyramidal Arbor-Vitae. 20-30  | 1.00   |
| 1 Wisconsin Blue Spruce. 18-24  | 1.00   |

\$9.75

All Balled & Burlapped  
 7 Big Evergreens, all for \$7.00

# Westhauser's Hardy Flowering Shrubs

## ALL PRICES NOT PREPAID

### Spirea Van Houttei (Bridal Wreath).

Long, graceful drooping sprays covered with a mass of white flowers, blooming in early spring. Very hardy. Much used in all sorts of landscape work. Grows to a height of 6 feet. 3-yr. plants, 3 ft. or more high, 25c each. 2-yr., 24 to 30 in. plants, 15c each. 18 to 20 in. plants, 10c each.

### Spirea Anthony Waterer

Bright crimson flowers blooming at the end of June, and if flowers are removed when they fade will bloom until frost. Dwarf grower, not over 2½ feet high at maturity. 1-yr. blooming bushes, 20c each; 3-yr. heavy bushes, 35c each; 3 for \$1.00; 10 for \$3.00.

### Honeysuckle, Tartarian

The finest known of the bush Honeysuckles. Has somewhat spreading branches, and bright green foliage. The flowers are of bright pink color, followed by red berries which ripen in midsummer and cling to the bush for several weeks. 2-yr., each 25c; 3 for 55c; 10 for \$1.50.

### Japanese Barberry (Berberis Thunbergi).

As an ornamental shrub it cannot be surpassed. Foliage very luxuriant and berries decorative throughout the winter. As an ornamental hedge, either trimmed or untrimmed, it has no superior. Its prickly branches make the hedge impassable for man or animals. This variety is not affected by wheat rust. 2-yr., 15c each; 3 for 40c; 10 for \$1.00.

### Red-Leaf Barberry (Atropurpurea).

A brilliant accent shrub as solitary specimen or in a close group amidst duller foliage. An exact reproduction of Thunbergi in every respect except color; this variety starting off in its first foliage a warm bronzy red; the heat of summer intensifying its red brilliancy; autumn adding other tints to its richness. The abundant scarlet berries persist throughout the winter along the dense network of spiny twigs. A sunny exposure is necessary for color. 2-yr., 20c each; 3 for 50c; 10 for \$1.25.

### Lilac, Persian Purple

A decided improvement over the common Lilac. A shrub with slender, arching branches, attaining a height of 5 to 10 feet. The foliage is small, the flowers bright purple. Blooms in May and June. A much more profuse bloomer than the common, and does not sprout so much from the roots. We consider the Persian much preferable for flowers. 2-yr., 15c each; 3 for 40c; 10 for \$1.25.

### Mock Orange (Philadelphus, Virginal).

Strong growing. Grows 8 to 10 feet high. Clusters of extremely fragrant double flowers in June, continuing intermittently until fall. The finest Mock Orange. 2-yr., 25c each; 3 for 55c; 10 for \$1.50.

### Coralberry or Red Snowberry.

Medium size shrub, with small pink flowers in the spring and followed by red berries all along the stems, that remain all winter. 2-yr. heavy bushes, 15c each; 3 for 40c; 10 for \$1.25. 3-yr. bushes, 40c each.

### Snowberry

A popular, graceful shrub of medium height, having small pink flowers in spring. Large, snow-white berries in fall which hang on nearly all winter. 2-yr. heavy bushes, 20c each; 3 for 50c; 10 for \$1.25. 3-yr. bushes, 40c each.

### Tamarix Africana

Graceful shrubs with feathery foliage and large panicles of showy flowers. Relatively hardy. A moist, sandy or loamy soil is well adapted to them. Splendid for seaside planting or other damp places. Are particularly attractive in combination with other shrubs, adding interest by contrast with ordinary foliage. 2-yr., 3 ft. plants, 25c each; 3 for 55c; 10 for \$1.50.

### Weigela, Eva Rathke

Flowers are similar to the Weigela rosea except that they are a very rich, deep crimson in color, and very abundant. Somewhat dwarfed in habit. A very fine shrub. 2-yr. plants, 25c each; 3 for 65c; 10 for \$2.00.

### Weigela Rosea

This is a very vigorous grower with spreading, bushy habit, and is covered with fine, rose-colored flowers in May and June. The flowers are large, showy, and somewhat bell-shaped; leaves quite large and dark green. Very popular. 2-yr. plants, 25c each; 3 for 65c; 10 for \$2.00.

### Flowering Almond

Covered with small rose-like pink flowers before the leaves come in the spring. Blooms very early. Attains a height of 6 to 8 feet. Two-year plants, 22-30 in., 25c each; 3 for 60c; 10 for \$1.75. 3-yr. plants, 3 ft. or higher, 40c each.

### Flowering Quince

Bright scarlet flowers in May. Medium large bush. Fine for specimens, shrub masses or may be pruned for hedging purposes. 2-yr. heavy bushes, 25c each; 3 for 60c.

### Forsythia

Golden yellow bell-shaped flowers which appear very early in the spring before the leaves come out. One of the very first shrubs to bloom. Grows 6 to 8 feet high. 2-yr. plants, 24 in. high, 25c each; 3 for 55c; 10 for \$1.50. Extra large 3-yr. bushes, 35c each.

### Hydrangea A. G.

Large snowball-like clusters of flowers lasting from June to late August. Shrubs attain about 4 feet in height. Very handsome appearance. 2-yr. bushes, 24 in. high, 15c each; 3 for 40c; 10 for \$1.25. Large, 3-yr. bushes, 35c each.

### Hydrangea P. G.

Blooms from July to September. Starts with a white bloom which turns to pink; large bushes and showy. 2-yr. plants, 20c each; 3-yr. plants, 60c each.

### Snowball

Well known; flowers grow in large, ball-like clusters, snow-white; blooms early. 2-yr., 24 to 30 in., 30c each. 1-yr., 18 to 24 in., 25c each; 3 for 55c.

### Golden Elder

(Sambucus nigra aurea). Popular background shrub with magnificent golden foliage, augmented by huge flower heads of pure white. Grows 8 to 10 feet. 2-yr., 25c each; 3 for 55c; 10 for \$1.50.

## Hedge Plants

**AMOOR RIVER PRIVET.** The hardiest of Privets. For hedges, plant one foot apart. 2-yr. plants, 15c each; 12 for \$1.50; 100 for \$5.00.

**CALIFORNIA PRIVET.** This variety has long been known as one of the most beautiful hedging plants. It grows rapidly and is free from insects and scale. Leaves are dark, glossy green. Not dependably hardy in some northern sections. Heavy, 2-yr. stock, 10 for 75c; 100 for \$5.00.

# HARDY NORTHERN GROWN EVERGREENS

## Take Advantage of the Low Prices on Evergreens



Pyram. Arbor-Vitae.



Scotch Pine.



Norway Spruce.



Colorado Blue Spruce.

**GLOBE ARBOR-VITAE.** Perfectly globe-shaped, dense growth, deep green foliage. Popular for foundation and rock garden planting. 8 to 10 in., 40c each; 10 for \$3.00, not balled and burlapped. 12 to 15 in., balled and burlapped, 75c each; 3 for \$2.00. 18 to 24 in., balled and burlapped, each \$1.50, not prepaid. For color illustration see page 28.

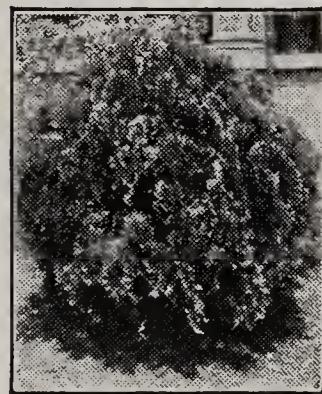
**PYRAMIDAL ARBOR-VITAE.** Very fine pyramidal evergreen. Grows to a height of 15 feet, width not more than 2 to 2½ feet at the base, tapering gracefully in slender pyramidal shape. Foliage is dark green. 10 to 12 in., not balled, 40c each; 3 for \$1.10; 10 for \$3.50. 24 in., balled and burlapped, each \$1.50. 30 in., balled and burlapped, each \$2.00, not prepaid. For color illustration see page 28.

**NORWAY SPRUCE.** Foliage deep green, excellent for windbreaks. The ideal Christmas tree. Very fast grower. 12 to 15 in. trees, 4 year, twice transplanted, 20c each; 10 for \$1.50; 100 for \$12.00, not balled and burlapped. 24 to 30 in. trees, balled and burlapped, 6 year, 3 times transplanted, selected specimens, 75c each; 3 for \$2.00, not prepaid. For color illustration see page 28.

**WISCONSIN BLUE SPRUCE.** Similar to Norway Spruce except needles are shorter and have a bluish cast. 12 to 18 in. trees, balled and burlapped, each \$1.25. 20 to 24 in. trees, balled and burlapped, each \$2.00, not prepaid.

**PFITZER JUNIPER.** A low horizontal growing evergreen with bluish tint, foliage fine in texture. They are very graceful and particularly useful for foundation planting, in rock gardens and in front of taller evergreens. 10 to 15 in. spread, 60c each; 3 for \$1.50, not prepaid. Color illustration on page 28.

**MUGHO PINE.** This is an excellent dwarf Pine, globe-shaped. The new growth is erect and the bush seems to be covered with tiny candles. 6 to 8 in., 50c each; 3 for \$1.25; 10 for \$4.00, not prepaid.



Globe Arbor-Vitae.



Mugho Pine.



Pfitzer Juniper.



Norway Pine.

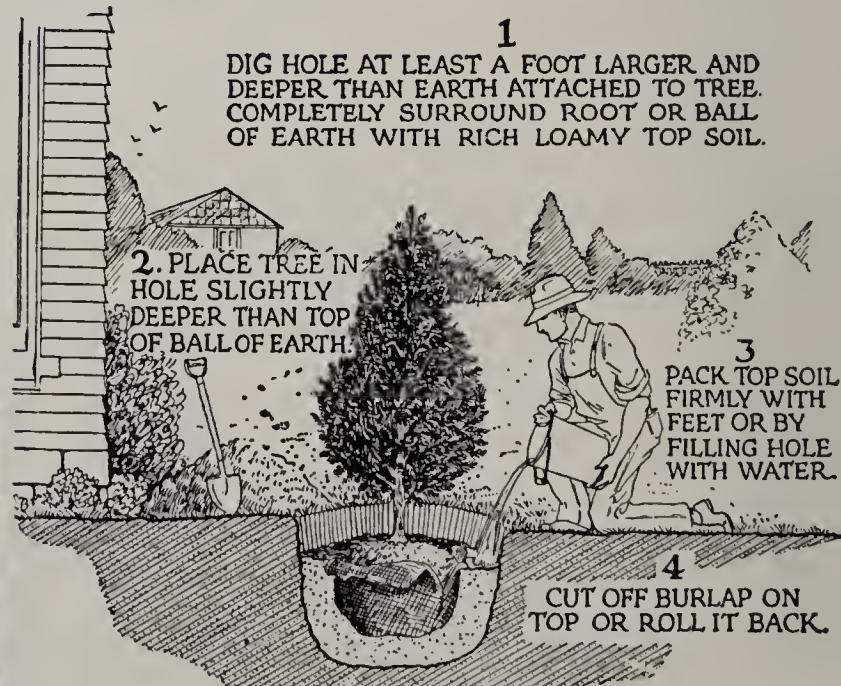
**NORWAY PINE (Red Pine).** A broad pyramidal-shaped evergreen with dark green foliage. Very ornamental, hardy, and a vigorous grower. 15 to 20 in., balled and burlapped, 60c each; 3 for \$1.50, not prepaid. For color illustration see page 28.

**SCOTCH PINE.** A rapid grower. Foliage dark green with lighter tips. Dense and picturesque in form. A favorite for single specimens and grouping. 20 to 24 in., balled and burlapped, 75c each; 3 for \$2.00, not prepaid. For color illustration see page 28.

**COLORADO BLUE SPRUCE.** Its intense steel blue, glistening foliage makes it desirable for lawn or group planting. 18 to 24 in., balled and burlapped, each \$2.75, not prepaid. For color illustration see page 28.

**Westhauser Nurseries  
Sawyer, Michigan**

## How to Plant Evergreens



ADD LOOSE SOIL UNTIL THE HOLE IS FILLED AND PACK FIRMLY AND LEAVE LIBERAL SUPPLY OF LOOSE EARTH ON TOP.

# Westhauser's Prepaid and F.O.B. Price List

WESTHAUSER'S PRICES are fair and are governed by the amount of plants we have to sell. In spite of adverse growing conditions last summer, we have again succeeded in obtaining a wonderful stand of nursery stock. Our Strawberry plants were grown on NEW LAND, are hardy, extra heavy rooted, 100% healthy and full of pep; they are really in a class by themselves for QUALITY. There is no object in buying ordinary, haphazardly grown nursery stock when you can buy WESTHAUSER'S QUALITY at such reasonable prices. Give us a trial this year. We guarantee satisfaction.

## DISCOUNT FOR EARLY ORDERS

**20%** for orders received up to February 8, 1934. **10%** for orders received up to March 1, 1934. **5%** for orders received after March 1, 1934.

To secure discount full cash must accompany order.  
For Larger Quantities Let Us Quote You Special Prices

### STRAWBERRIES

|                             | 25    | 50    | 75     | 100    | 200    | 250    | Prepaid |  | 500    | 1000   | 5000    | Not Prepaid |
|-----------------------------|-------|-------|--------|--------|--------|--------|---------|--|--------|--------|---------|-------------|
| Mastodon Everbearing        | \$.65 | \$.95 | \$1.15 | \$1.40 | \$2.30 | \$2.75 |         |  | \$3.25 | \$6.50 | \$30.00 |             |
| Champion Everbearing        | .65   | .95   | 1.15   | 1.40   | 2.30   | 2.75   |         |  | 3.25   | 6.50   |         |             |
| Gem Everbearing             | 1.15  | 1.70  | 2.30   | 2.90   | 5.10   | 5.95   |         |  | 11.00  | 21.00  |         |             |
| "Dorsett" (New)             | .65   | 1.10  | 1.55   | 1.85   | 3.00   | 3.80   |         |  | 5.60   | 11.00  |         |             |
| "Fairfax" (New)             | .65   | 1.10  | 1.55   | 1.85   | 3.00   | 3.80   |         |  | 5.60   | 11.00  |         |             |
| Blakemore                   | .40   | .60   | .90    | 1.00   | 1.35   | 1.70   |         |  | 1.85   | 3.50   |         |             |
| Premier                     | .45   | .70   | .95    | 1.10   | 1.85   | 2.10   |         |  | 2.15   | 4.25   |         |             |
| Gibson                      | .40   | .60   | .90    | 1.00   | 1.70   | 2.05   |         |  | 1.90   | 3.75   | 16.50   |             |
| Beauty                      | .45   | .70   | .95    | 1.40   | 2.25   | 2.75   |         |  | 3.00   | 5.75   |         |             |
| Red Gold                    | .40   | .60   | .90    | 1.00   | 1.70   | 2.10   |         |  | 2.25   | 4.50   |         |             |
| Bellmar                     | .55   | .80   | 1.00   | 1.35   | 1.80   | 2.00   |         |  | 2.75   | 5.50   |         |             |
| Aroma                       | .45   | .70   | .95    | 1.00   | 1.80   | 2.00   |         |  | 2.25   | 4.50   |         |             |
| Pearl                       | .45   | .70   | .95    | 1.00   | 1.80   | 2.00   |         |  | 2.25   | 4.50   | 18.00   |             |
| Senator Dunlap              | .35   | .55   | .70    | .80    | 1.25   | 1.50   |         |  | 1.75   | 3.00   | 13.75   |             |
| Dr. Burrill                 | .35   | .55   | .70    | .80    | 1.25   | 1.50   |         |  | 1.75   | 3.00   | 13.75   |             |
| Cooper                      | .45   | .70   | .95    | 1.15   | 1.75   | 2.20   |         |  | 2.25   | 4.50   |         |             |
| Big Joe                     | .45   | .70   | .95    | 1.10   | 1.85   | 2.10   |         |  | 2.15   | 4.25   |         |             |
| Harvest King                | .45   | .70   | .95    | 1.10   | 1.85   | 2.10   |         |  | 2.15   | 4.25   |         |             |
| Washington                  | .45   | .70   | .95    | 1.10   | 1.85   | 2.10   |         |  | 2.15   | 4.25   |         |             |
| Grand Champion              | 1.15  | 1.70  | 2.30   | 2.90   | 5.10   | 5.95   |         |  | 10.50  | 21.00  |         |             |
| Surplus plants, see page 5. |       |       |        |        |        |        |         |  |        |        |         | 2.50        |

### Special Premium

For an order of \$5.00 or more we will include your choice of one Rose bush, 2-yr., one 12-in. Evergreen, or one Spirea V. H., 2-yr. On an order of \$25.00 or over we will allow an extra 10% in free Strawberry plants, your choice.

### RASPBERRIES

|                                   | Each  | 6     | 12     | 25     | 50     | 75     | 100    | Prepaid | 200    | 250    | 500     | 1000    |
|-----------------------------------|-------|-------|--------|--------|--------|--------|--------|---------|--------|--------|---------|---------|
| Latham, (2-yr.) Bearing Age Giant | \$.15 | \$.75 | \$1.25 | \$2.25 | \$4.00 | \$4.85 | \$5.50 |         | \$6.85 | \$8.85 | \$16.00 | \$32.00 |
| Latham, (2-yr.) Transplants No. 1 | .10   | .65   | 1.00   | 2.00   | 3.75   | 4.10   | 5.00   |         | 5.00   | 6.00   | 10.00   | 20.00   |
| Latham, (1-yr.) Bearing Size      |       |       |        | 1.15   | 1.60   | 2.25   | 2.90   |         | 3.95   | 4.50   | 7.50    | 14.85   |
| Latham, (1-yr.) No. 1 Fancy       |       |       |        | 1.05   | 1.40   | 2.00   | 2.50   |         | 2.60   | 3.00   | 5.25    | 10.00   |
| Latham, (1-yr.) Medium            |       |       |        | .65    | .85    | 1.05   | 1.30   |         | 1.80   | 2.25   | 4.25    | 8.00    |
| Chief, (2-yr.) Bearing Age        | .10   | .75   | 1.10   | 2.25   | 3.00   | 4.00   | 4.75   |         | 7.00   | 9.00   | 17.00   | 33.00   |
| Chief, (1-yr.) Bearing Size       |       |       |        | 1.20   | 1.75   | 2.40   | 3.00   |         | 4.00   | 4.75   | 8.00    | 16.00   |
| Chief, (1-yr.) No. 1 Fancy        |       |       |        | 1.05   | 1.40   | 2.00   | 2.50   |         | 3.50   | 4.00   | 6.00    | 11.00   |
| Chief, (1-yr.) Medium             |       |       |        | .65    | .85    | 1.05   | 1.30   |         | 1.80   | 2.25   | 4.25    | 8.00    |
| St. Regis, (2-yr.) Bearing Age    | .10   | .75   | 1.10   | 1.75   | 3.00   | 4.25   | 5.00   |         | 7.50   |        |         |         |
| St. Regis, (1-yr.) No. 1          |       |       |        |        | 1.10   | 1.60   | 2.25   | 2.90    |        | 4.25   | 4.75    | 7.75    |
| Newburgh, (1-yr.) No. 1 Fancy     | .25   | 2.00  | 3.50   | 6.00   | 10.00  | 12.50  | 15.00  |         |        |        |         | Limit   |
| Cumberland, (2-yr) Bearing Age    | .15   | .90   | 1.60   | 2.50   | 4.25   | 6.00   | 7.00   |         | 7.00   |        |         | 11.00   |
| Cumberland, (1-yr.) No. 1 Fancy   |       |       |        |        | .85    | 1.50   | 2.10   | 2.55    |        | 2.75   | 3.45    | 5.75    |
| Cumberland, (1-yr.) No. 1         |       |       |        |        | .70    | 1.25   | 1.85   | 2.10    |        | 2.35   | 2.85    | 4.75    |
| Logan, (2-yr.) Bearing Age        | .20   | 1.20  | 2.10   | 3.40   | 6.00   | 8.00   | 10.00  |         |        |        |         | 16.00   |
| Logan, (1-yr.) No. 1              |       |       |        |        | 1.15   | 1.70   | 2.65   | 3.40    |        | 4.00   | 4.50    | 8.00    |
| Quillen, (1-yr.) No. 1            |       |       |        |        | 1.00   | 2.00   | 3.00   | 4.00    |        | 6.00   | 7.00    | 12.00   |
| Quillen, (1-yr.) No. 1            |       |       |        |        |        |        |        |         |        |        |         |         |

### BLACKBERRIES

|                                      | Each | 6    | 12   | 25     | 50     | 75     | 100    | Prepaid | 200    | 250    | 500    | 1000    |
|--------------------------------------|------|------|------|--------|--------|--------|--------|---------|--------|--------|--------|---------|
| Alfred, No. 1, (1-yr.) Root Cuttings |      |      |      | \$ .40 | \$ .80 | \$1.50 | \$2.25 | \$2.75  | \$4.00 | \$4.75 | \$8.50 | \$17.00 |
| Lucretia Dewberry, (1-yr.) No. 1     |      |      |      |        | .65    | .85    | 1.40   | 2.20    | 3.00   | 3.75   | 6.50   | 12.95   |
| Youngberry, Transplants, (2-yr.)     | .25  | 1.20 | 2.00 | 3.00   |        |        |        |         |        |        |        |         |
| Youngberry, (1-yr.)                  |      |      |      | .55    | 1.00   | 1.80   | 2.95   | 4.75    | 5.95   | 8.25   | 9.00   | 15.00   |
| Eldorado T-Roots, No. 1              |      |      |      |        | .35    | .65    | .90    | 1.15    | 1.50   | 2.75   | 3.00   | 5.00    |
| Eldorado Root Cuttings, No. 1        |      |      |      |        | .40    | .85    | 1.25   | 1.80    | 2.15   | 3.00   | 3.75   | 6.00    |
| Eldorado Transplants, (2-yr.) No. 1  |      |      |      |        | .60    | 1.25   | 1.60   | 2.25    | 3.00   | 5.15   | 5.50   | 9.75    |
| Eldorado Transplants, (2-yr.) No. 1  |      |      |      |        |        |        |        |         |        |        |        |         |

### GRAPES

|                                    | Each | 6   | 12   | 25   | 50   | 75     | 100    | Prepaid | 200     | 250     | 500     | 1000 |
|------------------------------------|------|-----|------|------|------|--------|--------|---------|---------|---------|---------|------|
| Concord, (2-yr.) No. 1 Extra Heavy | .20  | .95 | 1.50 | 2.10 | 2.95 | \$4.00 | \$5.00 | \$9.00  | \$11.00 | \$21.00 | \$41.00 |      |
| Concord, (2-yr.) Medium            |      | .45 | .80  | 1.25 | 1.75 | 2.25   | 2.95   | 4.50    | 5.50    | 10.00   | 17.00   |      |
| Concord, (1-yr.) No. 1             |      | .45 | .70  | 1.10 | 1.65 | 2.00   | 2.75   | 4.40    | 5.30    | 9.00    | 16.00   |      |



Etoile de France. 50c each.



Talisman. 50c each.

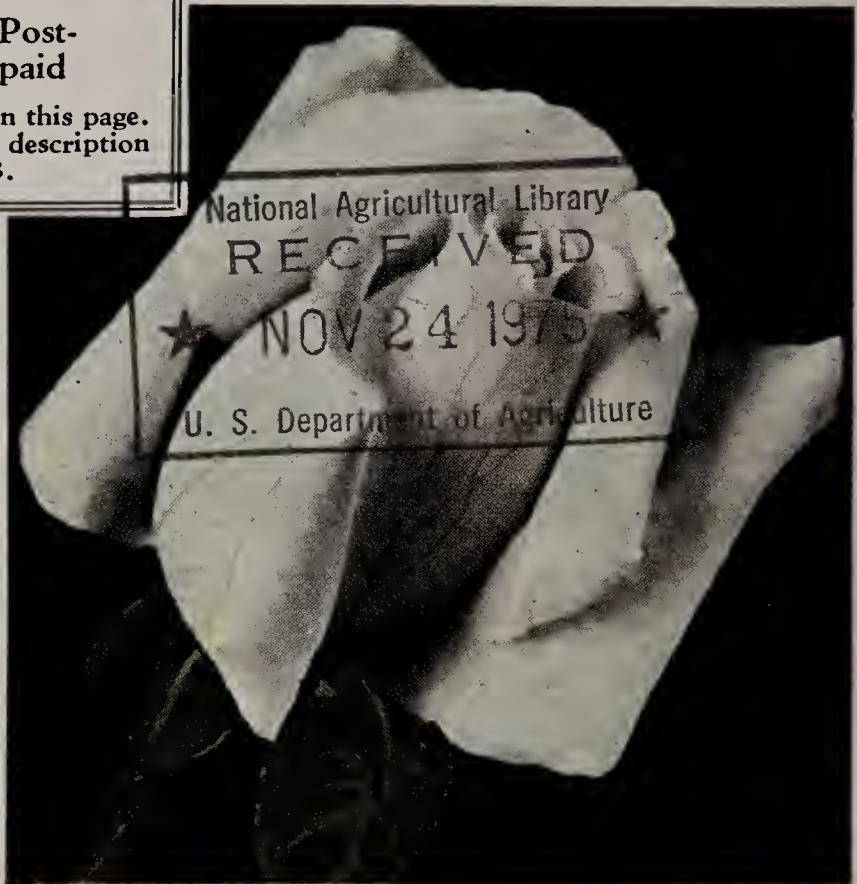
Westhauser's  
1934  
SPECIMEN ROSE  
COLLECTION

**\$2.00** Post-  
paid

The six Roses shown on this page.  
2-yr., field-grown. For description  
see page 23.



Pink Radiance. 50c each.



White Killarney. 50c each.



Soleil d'Or. 50c each.



Harrison's Yellow. 50c each.